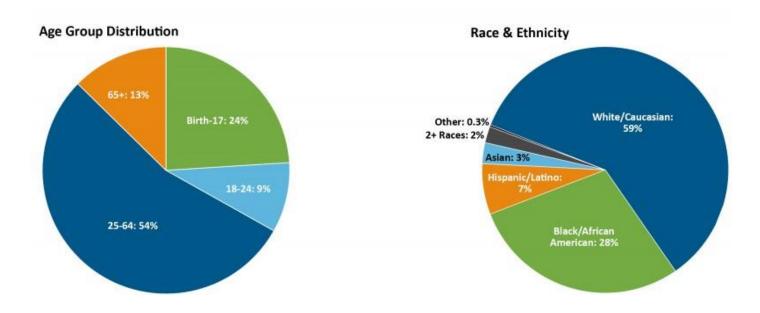


Demographics

- 8 communities with 2,400+ square miles and 480,000+ population
- Southern half of Richmond-Petersburg metropolitan area
- More than 75% of population is working age
- Average Wage: \$43,018

Population

	2000	2010	2015	2010-2015 Change	2020 Projection
Gateway Region Communities	410,939	473,109	490,296	19.3%	508,368
Richmond-Petersburg MSA	1,059,345	1,211,969	1,263,617	19.3%	1,318,392
Virginia	7,107,050	8,025,514	8,382,993	18.0%	8,763,108



Income

Location	Average Wages	Median Household Income	
Gateway Region Communities	\$43,018	N/A	
Virginia	\$52,606	\$64,792	
United States	\$51,444	\$53,482	

Sources: U.S. Bureau of Labor Statistics; Chmura Analytics, Q4 2015; U.S. Census Bureau American Community Survey 5-Yr Estimates; latest data as of May 2016