



VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP

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State Map



Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 35 Fortune 1000 firms.
- Headquarters to over 70 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

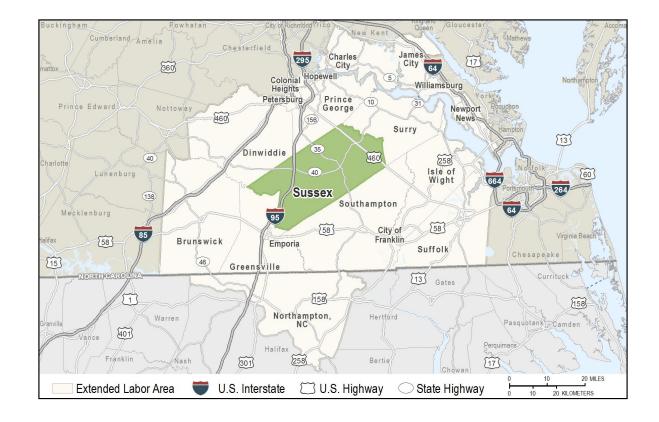


Sussex County is located in south-central Virginia. This 496 square mile community is bisected by Interstate 95 and is strategically positioned between the Richmond-Petersburg and Norfolk-Virginia Beach-Newport News metropolitan areas.

Sussex County is 45 miles south of Richmond and 150 miles south of Washington, D.C.

Sussex County is part of the Richmond Metropolitan Statistical Area (MSA). The Port of Hampton Roads is 50 miles east.

Sussex County is located in the south central region of Virginia. The county is 45 miles southeast of the capital city Richmond.





Population		
Gender Distribution (2013)	Male	Female
Sussex County	59.3%	40.5%
Race/Ethnicity (2013)		
	Profile	Extended
Classification	Area	Labor Area
Black	6,825	240,107
White	4,774	348,991
Two or More	116	16,629
American Indian or Alaska Native	48	3,463
Asian	47	12,464
Pacific Islander	20	7,525
Hispanic (may be of any race)	277	4,986
Median Age (2013)	_	41 years

Civilian Labor Force (2013)	
Sussex County	4,350
Extended Labor Market Area	284,620
Total	288,970

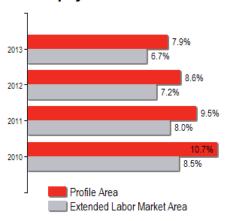
Labor Force Participation (2008-2012)	
Sussex County	44.4%
Extended Labor Market Area	59.6%

Unemployment	
Unemployment Rate (November 2014)	
Sussex County	6.0%
Extended Labor Market Area	5.6%
Statewide	4.5%
Unemployed (2013)	
Sussex County	342
Extended Labor Market Area	19,100
Total	19,442
Underemployed (3rd Quarter 2014)	
Sussex County	508
Extended Labor Market Area	35,204
Total	35,712

Population in Thousands



Unemployment Rates





Commute Time (2008-2012)		
Worked from home	92	1.8%
Under 15 minutes	1,168	23.0%
15-24 minutes	1,258	25.2%
25-34 minutes	1,103	22.1%
35-44 minutes	499	10.0%
45-59 minutes	454	9.1%
Over 60 minutes	514	10.3%
Mean Travel Time to Work (minutes)		28

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Additional Labor Resources	
High School Graduates Not Continuing (2012-2013)	18
Two-Year College Graduates (Spring 2013)	1,011
Two-Year College Enrollees (Fall 2013)	7,986
Other College and University Graduates (Spring 2013)	981
Total	9,996



Career Readiness Certificate (11/01/2012-01/31/2014)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys ® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Sussex County	31
Extended Labor Market Area	1,477
Total	1,508

Educational Attainment	
On-Time Graduation Rate (Class of 2013)	77.5%
Percentage of Sussex County population age 25+ who are high	
school graduates (2008-2012)	66.9%
Percentage of Sussex County population age 25+ who have	
earned a Bachelor's Degree or higher (2008-2012)	9.5%

Sussex's labor force is responsible, dedicated and able to adapt to changing technologies.



Agriculture Forestry Fishing and Hunting Mining Quarrying and Oil and Gas Extraction	75 N.D.	2.0%
Mining Quarrying and Oil and Gas Extraction		
maning quantifying and on and odo Extraodon	NID	N.D.
Utilities	N.D.	N.D.
Construction	123	3.3%
Manufacturing	90	2.4%
Wholesale Trade	67	1.8%
Retail Trade	344	9.3%
Transportation and Warehousing	95	2.6%
Information	N.D.	N.D.
Finance and Insurance	31	0.8%
Real Estate and Rental and Leasing	16	0.4%
Professional Scientific and Technical Services	32	0.9%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	90	2.4%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	567	15.4%
Arts Entertainment and Recreation	N.D.	N.D.
Accomodation and Food Services	417	11.3%
Other Services	104	2.8%
Total Government	1,351	36.7%
Federal Government	51	1.4%
State Government	839	22.8%
Local Government	461	12.5%
Unclassified	0	0
Total 3	3,681	100.0%

Virginia is one of 24 states with a right-to-work law.

N.D. - Not Disclosed

^{*}By Business Establishment



Major Employers		
Manufacturing		
		Estimated
Company	Product/Service	Employment
McGill	Landscaping and soil	20 - 49
	amendment products	
NonManufacturing		
		Estimated
Company	Product/Service	Employment
Murphy Brown	Pork products	100 - 299
Virginia Department of Corrections	Correctional institution	600 - 999
Virginia Diner	Peanut products	100 - 299

The local economy is based on agriculture and agricultural based manufacturing.

Community Profile Sussex County

Labor Market



Union Activity (1/2009 - 1/2014)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Community Profile Sussex County

Labor Market



Estimated Earnings (May 2012)				
Occupation	Median Wage	Mean Wage	Median Salary	Mean Salary
Laborers and Freight, Stock, and Material Movers, Hand	\$11.91	\$13.11	\$24,780.97	\$27,260.59
Industrial Truck and Tractor Operators	\$14.75	\$15.55	\$30,672.75	\$32,350.30
Heavy and Tractor-Trailer Truck Drivers	\$16.44	\$17.55	\$34,188.87	\$36,494.22
Welders, Cutters, Solderers, and Brazers	\$23.16	\$21.79	\$48,175.20	\$45,310.60
Team Assemblers	\$13.50	\$14.29	\$28,084.31	\$29,717.59
First-Line Supervisors of Production and Operating Workers	\$30.54	\$31.65	\$63,510.75	\$65,832.96
Maintenance and Repair Workers, General	\$17.69	\$18.15	\$36,809.08	\$37,765.09
Industrial Machinery Mechanics	\$25.90	\$25.66	\$53,877.84	\$53,365.73
Office Clerks, General	\$13.68	\$14.35	\$28,464.78	\$29,843.35
Secretaries and Administrative Assistants, Except Legal, Medical,	\$14.80	\$15.54	\$30,769.20	\$32,322.14
and Executive				
Receptionists and Information Clerks	\$12.82	\$13.07	\$26,670.18	\$27,184.09
Customer Service Representatives	\$15.83	\$15.99	\$32,909.47	\$33,247.99
Bookkeeping, Accounting, and Auditing Clerks	\$18.01	\$18.49	\$37,450.00	\$38,444.17
First-Line Supervisors of Office and Administrative Support Workers	\$23.42	\$26.06	\$48,711.11	\$54,211.14
Mechanical Engineers	\$41.24	\$42.04	\$85,789.17	\$87,440.96
Software Developers, Applications	\$42.78	\$42.55	\$88,987.73	\$88,507.49
Computer Systems Analysts	\$36.36	\$37.05	\$75,622.50	\$77,072.40
Accountants and Auditors	\$31.36	\$32.98	\$65,239.82	\$68,585.74
Management Analysts	\$38.79	\$42.33	\$80,663.97	\$88,058.12
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$31.97	\$32.85	\$66,500.29	\$68,330.17

Per Capita Personal Income (2012)

\$30,354

Median Family Income (2008-2012)

\$53,471



Education

Public School Enrollment (Fall 2013)		
Level	Number	Enrollment
Elementary	1	484
Middle	1	287
High School	1	341

Richard Bland College, a two-year institution, provides programs designed to prepare students to transfer to a four-year college.

Student Teacher Ratio (FY2013)	
Elementary	12:1
Secondary	11:1

Per Pupil Expenditure (FY 2013)

\$16,016.00

On-Time Graduation Rate (Class of 2013)

77.5%

High School Graduates Continuing Education (2012-2013)

78.0%

Advanced Programs (2012-2013)

Governor's Schools

Appomattox Regional Governor's School for the Arts & Technology

Governor's School Enrollment	8
Students taking 1 or more Advanced Placement (AP) Courses	9
Students taking 1 or more AP Exams	5
Students taking 1 or more Dual Enrollment Courses	10



Education

Workforce Development Facilities	
Facility	Туре
Emporia Workforce Center	VEC Workforce Center
Fort Lee Workforce Center	VEC Workforce Center
Reemploy Virginia - Tri Cities	Reemployment Center
Rowanty Technical Center	Career and Technical Center
Tri-Cities Workforce Center	VEC Workforce Center
Virginia Workforce Center - Petersburg	Satellite Center

The area is supported by many colleges and universities, including major research center Virginia Commonwealth University and Old Dominion University.

Higher Education Facilities — Fall 2013	
Facility	Enrollment
Virginia State University	5,763
John Tyler Community College - Chester Campus	5,757
Richard Bland College	1,411
Paul D. Camp Community College - Franklin Campus	818
Southside Virginia Community College - Southside Virginia Education	*
Center Campus	
Central Michigan University - Fort Lee Center	t

^{*} Enrollment figures are included in participating colleges and universities.

[†] Enrollment figures are not available.



Transportation

Interstates	
Name	Distance
I-95	0.0 miles (0.0 km.)
I-85	7.6 miles (12.2 km.)
I-295	8.4 miles (13.5 km.)
I-64	22.4 miles (36.0 km.)
I-664	29.3 miles (47.1 km.)
I-264	32.6 miles (52.4 km.)
I-195	35.6 miles (57.3 km.)
I-564	35.7 miles (57.5 km.)

Note: Measured from border of locality/region.

Highways				
Highway 139	Highway 301	Highway 31	Highway 35	Highway 40
Highway 460				

Commercial Air Service		
Richmond International Airpo	ort, Sandston 51.6 miles (83	3.1 km.)
American Airlines	Delta Air Lines	Southwest Airlines
United Airlines	US Airways	JetBlue Airways

Note: Within a 75-mile drive of the center of the locality.

U.S. 460 provides direct access to the Ports of Virginia located less than 60 miles east of the region.



Transportation

General Aviation Service	
Name	Runway Length
Wakefield Municipal Airport, Wakefield	4,337 ft (1,322 m)

Interstate 95, located on the western edge of the county, provides access to the entire East Coast.

Freight Rail Service	
CSX Transportation	
Norfolk Southern Railway Company	

Seaports	
Name	Distance
Port of Richmond	47.0 miles (75.6 km)
Port of Virginia (Virginia International	68.0 miles (109.4 km)
Gateway)	
Port of Virginia (Norfolk International	80.0 miles (128.7 km)
Terminals)	
Port of Virginia (Portsmouth Marine Terminal)	81.0 miles (130.4 km)
Port of Virginia (Newport News Marine	84.0 miles (135.2 km)
Terminals)	

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry		
Name	Distance	
Richmond-Petersburg	51.6 miles (83.1 km)	
Newport News	76.8 miles (123.6 km)	
Norfolk	78.1 miles (125.7 km)	
Port of Washington - Dulles	167.1 miles (268.9 km)	

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Community Profile Sussex County

Utilities



Utilities	
Electric	Dominion Virginia Power
Electric	Prince George Electric Cooperative
Electric	Southside Electric Cooperative
Electric	Mecklenburg Electric Cooperative
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Telecommunications	Verizon-Virginia
Water	Greensville County Water & Sewer Authority
Water	Town of Stony Creek
Water	Sussex Service Authority
Waste Water Treatment	Town of Stony Creek
Waste Water Treatment	Town of Wakefield
Waste Water Treatment	Sussex Service Authority
Solid Waste Disposal	Atlantic Waste Disposal Landfill
Solid Waste Disposal	Sussex County Sanitary Landfill

Dominion Virginia Power, one of the nation's largest power producers, provides electricity to the county.



Financial Institutions

Financial Institutions — 4th Qtr 2013 Assets	
Bank	Assets (millions)
Branch Banking and Trust Company	\$179,126.3
EVB	\$1,027.0
The Bank of Southside Virginia	\$542.5

The region has several local, regional and national banking institutions that service the area.

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Government and Taxes

Government

Sussex County has a County Administrator and a six-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Sussex is the county seat. Wakefield, Waverly, Jarratt, and Stony Creek are the incorporated towns within the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Sussex) <u>pdf</u> Non-Manufacturer's Tax Profile (Sussex) <u>pdf</u> The Miles B. Carpenter Museum in Waverly is the oldest peanut museum.



Community Facilities

Sussex County residents utilize medical services available at several area hospitals. Southside Regional Medical Center, a 468-bed acute care facility located in Petersburg offers extensive medical services that include 24-hour emergency care, intensive and coronary care, diagnostic services, and a school of nursing. In Suffolk, the 243-bed Louise Obici Memorial Hospital provides a full range of services that include emergency care, surgery and outpatient care. Greensville Memorial Hospital in Emporia has 127 beds and offers emergency care and numerous in and outpatient services.

Waverly Health Care Center provides intermediate and long-term care for 120 patients. Stony Creek Community Health Center provides health care with two physicians and a total staff of eight. The Sussex County Health Department also offers a range of public health services.

Two rescue squads serve the County.

There are three physicians and three dentists who maintain practices in Sussex County.

Sussex County is a member of the Walter C. Rawls Regional Library. This library system circulates 120,754 volumes and provides a bookmobile service in the county. A branch of the library, located in the town of Waverly, houses a collection of 10,000 volumes. The Troxler Memorial Library is located in the town of Wakefield and houses a collection of 10,000 volumes. The library systems at area colleges and universities are also available to the public. These systems include libraries at The College of William and Mary with 1,598,035 volumes, Virginia State University with 768,818 volumes, and John Tyler Community College with 75,472 volumes.

This central location enables residents to easily access the numerous recreational, historic, cultural and entertainment attractions throughout Virginia.

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Community Facilities

(continued)

Sixty-three churches representing the predominant Protestant denominations and the Roman Catholic faith are located in Sussex County. Jewish synagogues can be found in Suffolk and Petersburg.

The immediate retail and service needs of county residents are met at over 180 businesses located throughout the county. These establishments represent a broad retail mix that includes grocery, hardware, specialty and professional service businesses. The downtown areas of Wakefield and Waverly serve as commercial centers for the county. A wide assortment of antique, clothing, gift and restaurant establishments can be found in these active central business districts. The county's close proximity to Williamsburg and the Norfolk and Richmond metropolitan areas enables residents to benefit from the numerous regional malls and shopping centers that are available in those areas.

State, regional and local parks offer fishing, hunting, hiking, biking, ball fields, playgrounds and water sports.

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Lifestyle

The many fields, swamps and woodlands of the area offer numerous recreational opportunities for county residents. Rivers and ponds have been stocked with largemouth bass, crappie and bream. Boating and swimming are also enjoyed on the waterways of the county. Deer hunting is a popular activity. Several hunt clubs have been established in the community to support this endeavor. The Southeast 4-H Educational Center on Airfield Lake has an indoor recreational complex and offers swimming, boating and horseback riding facilities. Other public recreational facilities include four tennis courts and 19 athletic fields.

Cultural attractions in the county include the Miles C. Carpenter Folk Art Museum located in Waverly and the Wakefield Foundation Center For The Arts. The Arts Center offers a wide array of activities and attractions including art displays and courses, dance classes and concerts. The Arts Center also opens their facilities to civic group functions.

Sussex County centrally located between Williamsburg, Richmond-Petersburg metropolitan area and the Norfolk-Virginia Beach-Newport News metropolitan area. This central location enables county residents to easily access the numerous recreational, historical, cultural, educational and entertainment attractions these diverse areas have to offer. Area attractions include the historical sites and museums in Colonial Williamsburg; Busch Gardens - a theme park near Williamsburg; the Chrysler Museum in Norfolk; Seashore State Park in Virginia Beach; and numerous championship golf courses located throughout the region.

Richmond MSA Profile
Virginia's Gateway Region Profile
Virginia's Gateway Region

The many fields, lakes, rivers and woodlands of the area offer numerous outdoor opportunities for residents.