

2008



VIRGINIA'S GATEWAY REGION
Economic Development Organization

ANNUAL REPORT

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Emily Gupton
Business Development Manager

Lisa Liberati
Marketing Associate

Denny Morris
Special Projects Director

Terry Valentine
Administrative Assistant

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Virginia's Gateway Region has experienced an exhilarating year spurred on by strong retail / commercial activity, the BRAC expansion at Fort Lee, and strong industry growth. This year the Commonwealth and the country were energized by exciting political campaigns. It has also been a tumultuous year marked recently by global financial turmoil resulting in volatile stock market activity around the world.

While project activity has taken a slight downturn in the fourth quarter, we have seen almost as many new projects in 2008 as we did in 2007. Companies are certainly still looking for areas to relocate or expand and Virginia's Gateway Region remains an attractive choice. This year EMJ Metals, Moss Motors, Sabra Dipping Company, Osage Bio Energy among others decided that Virginia's Gateway Region was the right place to expand their business.

The year brought the organization national recognition with Rolls-Royce being named "Deal of the Year" by both *Business Facilities* and *Site Selection* magazines. VGR was also recognized by the International Economic Development Council for the "Region at a Glance" publication at the 2008 Annual Conference in Atlanta, GA.

Another highlight was the one million dollar grant from the Cameron Foundation awarded to VGR over the next three years for regional economic development. The grant could not be timelier given the current state of the economy, enabling the organization to strengthen business attraction and retention programs. The grant illustrated an unprecedented level of commitment to economic development by the Cameron Foundation and an emergence of an even stronger partnership with VGR.

Clearly, none of our progress in 2008 would have been possible without the continued support of our many partners that are always ready to assist VGR when called. Please know that VGR's partnership with you is the most valuable component of our organization. As we work to strengthen the region's economy, VGR understands that economic development impacts the communities individually while at the same time the overall impact is much broader. The regional nature of location decisions supports VGR's collaborative partnerships. We are building strategic partnerships with industry leaders, economic and community developers, and elected officials across the state to help our eight communities attract new jobs and investment, foster business expansion, and further develop the region's small business community.

I look forward to working with each of you individually in 2009 and thank you for your support of the organization and the region. With our partnership, we can continue to create an even better way of life for all that choose to call the Gateway Region home.



Sincerely,

C. Renee Wyatt-Chapline

Renee Wyatt-Chapline



MARKETING MISSIONS

REACHING OUT

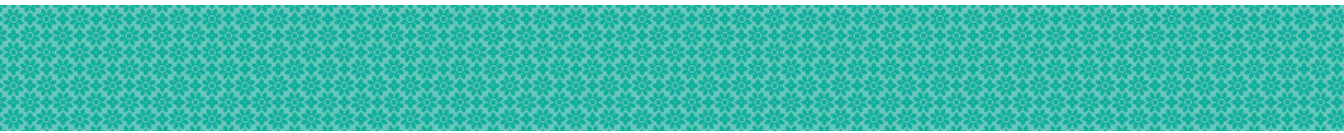
January	Washington, D.C.
February	Chicago, Illinois
	Dallas, Texas
March	Atlanta, Georgia
July	Farnborough, England
November	Orlando, Florida

INDUSTRY EXPOS

April	Data Center World Expo
May	Food Marketing Institute
June	Bio International
September	International Manufacturing Technology Show
October	Natural Products Expo East
November	Pack Expo
	CoreNET Global
December	Power-Gen International

NATURAL PRODUCTS EXPO EAST

In October 2008, Virginia's Gateway Region (VGR), alongside the Virginia Economic Development Partnership (VEDP), attended the largest natural products tradeshow. At this tradeshow, VGR learned firsthand about new trends in developing and marketing natural products as well as the development of green facilities and green operations. In addition, the VEDP and VGR met with key company decision makers who attended the show. Several key contacts were made over the duration of the exhibition and opportunities to reconnect with these individuals will continue throughout the coming year.



VIRGINIA COMMONWEALTH UNIVERSITY TOUR

With the inauguration of the collocated Schools of Business and Engineering at Virginia Commonwealth University (VCU), the VEDP organized a day-long event on April 30th for the Gateway Region and Greater Richmond Region to understand the resources and opportunities available at VCU. More than twenty economic development professionals attended the event.

The collocation of the engineering and business schools was designed to facilitate synergy and collaboration. The cornerstone of this facility is the DaVinci Center. This Center teams engineering students, business school students and art school students to solve real workplace problems in terms of product design and development identified by industrial partners in the region.

In addition to showcasing this program, attendees learned about various exciting faculty research initiatives in: analytics, biofuel, genomics, nanotechnology spintronics, microturbines and biomedical engineering in tissue regeneration to name just a few. The knowledge gained from this tour will not only assist VGR in marketing the region and its higher education institutions, but also to align these resources with prospective or existing industries in similar fields.



SOUTHSIDE REGIONAL MEDICAL CENTER



The Southside Regional Medical Center (SRMC) opened its doors just fifteen months after breaking ground to provide the region with a state-of-the-art medical facility. The new hospital, located just off Crater and Wagner Roads in Petersburg, is equipped with 300 beds; a 32 bed emergency department, a 28 bed intensive care unit, eight operating rooms outfitted with the latest technology, two cardiac areas, two specialized trauma areas and an expanded neonatal intensive care unit.

JOHN RANDOLPH MEDICAL CENTER HOLDS HEALTH FAIR



John Randolph Medical Center held a Summer Health and Wellness Festival in June to help celebrate and educate the public on healthy practices and behaviors. The fair included free health screenings, mini-lectures by physicians and children's activities. Other activities included a vendor fair, a tour of the SkySTAT air ambulance, free mini-massages and a healthy cooking demonstration.

VGR is fortunate to be supported by a community oriented facility such as John Randolph Medical Center. Ultimately our mission is to improve the quality of life of the residents in the Gateway Region and events like John Randolph's Health Fair parallel this mission.



NEW LOFTS OPEN IN DOWNTOWN PETERSBURG

Two well-established developers recently converted old warehouse space into remarkable market rate loft apartments in downtown Petersburg. High Street Lofts and Dunlop Street Lofts are now open and are currently looking for tenants. The lofts are a great example of the efforts being made to revitalize downtown Petersburg.

ENTREPRENEUR EXPRESS SEMINAR

VGR partnered with other organizations within the region to host an Entrepreneur Express Seminar this past summer. The seminar was aimed toward individuals looking to start their own business or expand upon the small business they already own. The seminar, held at John Tyler Community College in Chester, was a huge success and served as a catalyst for many entrepreneurs to move forward with their business plans. VGR is aware of the impact small business has on the economy and at the seminar worked to equip participants with a wealth of information and resources to help them further develop their businesses.

URBAN OPPORTUNITIES

OPPORTUNITIES TOUR

Prior to BRAC at Fort Lee as well as the Rolls-Royce announcement in 2007, an analysis of the region underscored a \$168 million dollar gap between the supply and demand for overall retail services in the region, particularly the Tri-Cities. Knowing that with the addition of the two aforementioned major economic engines, there were opportunities to fill these current and future gaps with quality retail and commercial development, VGR spearheaded an effort to bring the right players to the region to start filling that void. Riding on the wave of media coverage of both the expansion of Fort Lee and Rolls-Royce, VGR utilized that press to bring leading retail and mixed use developers from across the Commonwealth to the region. The first Gateway Region Opportunities Tour took place in December 2007.

The tour showcased key industrial, commercial and mixed use properties with the intent of generating significant interest and activity in the region. The half-day event included both a walking and driving tour highlighting key projects interspersed by presentations from each locality as well as a tour of the expansion underway at Fort Lee. Local economic development officials, in turn, had the opportunity to network with these professionals and market their respective properties. The overwhelming turnout and subsequent positive feedback from an electronic survey left no doubt that the tour was a huge success. Coupled with that feedback, several projects have been in the works as a direct result of participation in the tour. Lastly, as replication is often times a form of flattery, several of VGR's partners sponsored additional tours of the region throughout the year to continue to lure activity and investment to the region.

CCAM

Created under an agreement signed in late 2007, the Commonwealth Center for Advanced Manufacturing (CCAM) is a collaborative venture for research between Rolls-Royce, Virginia Tech and the University of Virginia. A first-ever collaboration of its kind in Virginia, CCAM is being structured as a non-profit entity with a fee-based membership open to other corporations and organizations that stand to benefit from a pooling of R&D resources for shared innovations in advanced manufacturing practices. The intellectual property that results from the activities at CCAM will be shared by the members of CCAM. The Center for Advanced Manufacturing will be housed in a new facility to be built by the University of Virginia Foundation on the campus of Rolls-Royce, in Prince George County.

BUILDING A LEGACY

VGR AT THE TOP OF THE CHARTS

VGR's big announcement of Rolls-Royce last year has resulted in two separate Top Deal Awards from distinguished economic development publications. *Site Selection* and *Business Facilities* magazines have both recognized Virginia's Gateway Region for our critical role in bringing Rolls-Royce to the region.

Criteria for the selection included the company named in the deal, the impact the proposed project will have on the community, the level of competition, challenges the region faced, and any creative partnerships that were forged. With a marquee brand such as Rolls-Royce, an investment of \$500 million and the creation of 500 new jobs, this project proved highly competitive.

Virginia's Gateway Region successfully competed for the project against Georgia, Indiana, Mississippi, North Carolina, Ohio, South Carolina and Texas in addition to several world-class foreign locations. *Site Selection* and *Business Facilities* recognized that with the average Rolls-Royce job anticipated to pay almost double the regional average wage and additional suppliers expected to congregate in the region, the economic impact the project will have on the region is unprecedented. Rolls-Royce has been welcomed with open arms by Prince George County and the entire Gateway Region.

Recognition from both *Site Selection* and *Business Facilities* magazines further validates the anticipated impact the Rolls-Royce project will have in the Gateway Region.



ROLLS-ROYCE UPDATE

The end of 2007 marked a landmark period for Virginia's Gateway Region with Rolls-Royce's decision to locate their new aero engine facility in Prince George County. This year Rolls-Royce, the VEDP, VGR, and Prince George County have worked diligently to turn the announcement into a deliverable over the next two years. Part of this story involves identifying and working to build relationships with potential suppliers.



In July, VGR crossed the Atlantic to attend the largest air show in the world, the Farnborough Air Show in Farnborough, England. More than 300,000 people were in attendance to help celebrate the air show's 60th anniversary at the Farnborough Aerodrome. Over the last 60 years the air show has grown from 187 to 1,500 exhibitors from 35 different countries.

In August, the Director of VEDP's European Office made a trip to the Gateway Region to see firsthand the progress underway at Rolls-Royce's Crosspointe site. This visit afforded VGR the chance to showcase available sites and buildings around the region that could also be suitable for potential suppliers of Rolls-Royce. The partnership continues to strengthen as the state, region and county work to support this project.

"From the beginning, we were looking for a partner, one with whom we could build a long and lasting relationship. We found that -- and more -- in VA. From great quality of life to an innovative approach to research and education to a shared history, we got it all in Virginia. For a company that aspires to be "Trusted to Deliver Excellence", we wanted nothing less."

- Robert Stoddart
Executive Vice President
Rolls-Royce North America, Inc.



BREAKING GROUND

FORT LEE BRAC UPDATE

The BRAC process at Fort Lee is fully underway as the Army prepares to relocate the numerous elements and personnel that are slated to be in place by 2013. Ten projects totaling more than 1.5 billion dollars have been awarded since mid-2007, the first is scheduled to be fully operational by April, 2009. At the conclusion of the BRAC process more than seven million square feet of new buildings will have been constructed on Fort Lee for a total of 15 million square feet under-roof. The resulting facilities will house and train the “Log Warriors” of the future and serve as Headquarters for the Army’s Combined Arms Support Command as well as the Ordnance, Quartermaster and Transportation Centers and Schools.

Thus far, the following major projects have been undertaken:

- Sustainment Center of Excellence

Thompkins Builders, Inc. was awarded the construction contract for the Sustainment Center of Excellence headquarters in June, 2007; construction should be complete by December, 2008.

- Army Logistics University

Balfour Beatty Construction won the construction contract for the Army Logistics University Education Building and Simulation Center in mid-June, 2007; completion is scheduled for April, 2009.

- Ordnance School Campus

Clearing and grading of the Ordnance School campus is complete and the installation of the infrastructure for the campus has begun. An option on the infrastructure contract allows for the construction of a Vehicle Flyover to connect the two areas of Fort Lee by spanning all four lanes of Route 36. Fort Sill Apache Industries was awarded the infrastructure contract with a notice to proceed in November of 2007 and an anticipated completion time of April, 2009.

- The North Range

With site preparation well underway, the North Range complex will include class rooms, labs and field environments for the Ordnance Center and Schools. North Range



training will include recovery operations encompassing all manner of situations, from the smallest wheeled vehicle mired in mud to a rollover of the largest armored tracked vehicle in the Army inventory.

- Tactical Support Equipment Department Hensel Phelps is building the Tactical Support Equipment Department (TSED) facility on a portion of the Ordnance School campus. Awarded in November of 2007, the \$47 million project will provide facilities for equipment maintenance training in a consolidated building housing classrooms, general purpose administration, operations, labs and a mid-bay area. The facility will accommodate 750 students and 115 staff. It is comprised of 260,500 SF and completion is expected in May of 2009.

- Soldier Support Center
The Soldier Support Center will provide a central location for almost all service support activities required by incoming and outgoing military personnel, civil service employees, retirees and family members. The Design-Build contract was awarded to Rocky Hill Construction in November of 2007. Construction of the facility is scheduled to be complete in mid-2009.

Source: Fort Lee Website, Oct 2008.



EMERGING DEVELOPMENTS

EMJ CHOOSES DINWIDDIE

One of the largest metal distributors in the world, Earle M. Jorgenson Co., (EMJ) made public in August its plans to invest \$6 million in a new distribution center in Dinwiddie County. The facility will provide the company convenient access to customers in the mid-Atlantic region. EMJ, headquartered in Lynwood, California, has 40 service and processing centers across North America. EMJ inventories more than 25,000 different bar, tubing, plate, and various other metal products, specializing in cold finished carbon and alloy bars, mechanical tubing, stainless bars and shapes, aluminum bars, shapes and tubes and hot-rolled carbon and alloy bars.

MOSS MOTORS SETS UP SHOP IN DINWIDDIE COUNTY

Moss Motors Ltd. announced in May that it will invest \$5.15 million to locate a distribution facility in Dinwiddie County, creating 90 new jobs. The company is a supplier of specialized automotive parts in the British restoration market. Headquartered in Goleta, California and founded in 1948, Moss Motors is a privately held company and is the world's oldest and largest supplier of British restoration parts. The combination of economic opportunities, quality of life, a pro-business climate, and proximity to the Port of Virginia all played a part in the company's location decision. Moss Motors represents the first new industrial announcement for Dinwiddie in nearly 10 years.

SABRA DIPPING COMPANY COMES TO CHESTERFIELD

Governor Kaine announced late fall that Sabra Dipping Company will be opening a state-of-the-art food manufacturing plant in Chesterfield County. An estimated 260 jobs and \$59.3 million investment will result from this announcement. Virginia successfully competed against two other states for this project.

“We are projecting growth and planning exciting innovation. We are very optimistic about our company’s plans for Chesterfield County and look forward to breaking ground and settling into the community,” said Ronen Zohar, Chief Executive Officer for Sabra Dipping Company.

The plant will be responsible for making the award-winning Sabra brand dips and spreads, including the country’s best-selling Sabra hummus and vegetable dips. All spreads and dips are made using fresh herbs and spices, authentic recipes and healthy vegetables. All products are certified kosher and vegetarian. Sabra reported more than 50 percent growth in the past 52 weeks, resulting in the company becoming the leader of their category according to International Resources Inc. (IRI) reports.

Sabra Dipping Company was formed by a joint venture between Strauss Group and PepsiCo. PepsiCo currently runs Frito-Lay giving them expertise in similar markets. Strauss Group is Israel’s second largest food and beverage group operating in over nineteen countries.



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A NEW LOOK FOR THE GATEWAY REGION

The new VGR website was designed with one primary goal in mind, ease of use. The means to achieve this goal was through simple, clean design and straightforward navigation. Now, when first encountering the Gateway Region home page, a visitor is presented with seven tabs, each with a title specific to their purpose for visiting the site, the most important to the mission of the organization being Site Selection. Furthermore, when a visitor first comes to our site they can immediately determine who, what and where we are.

Data from our previous website indicated that visitors most frequently view the Datacenter and Sites and Buildings pages and thus, these portals were made more prominent in the redesign. Likewise, the new site allows for featured properties using an innovative flash based element on the home page that allows a user to literally navigate back and forth between featured properties from each locality we represent. In addition, each of these properties is linked to VAScan, the state database, so that full details pertaining to the property can be evaluated. Other important elements on the home page include a local economic development news ticker, a national business news feed and the ability to translate our site into most major languages using Google Translate.

In designing the new site it became apparent that Virginia's Gateway Region would be well served by having its own YouTube channel to upload and share video. This same video is embedded on our new site allowing visitors to quickly view testimonials, quarterly video updates and our new quality of life segment, all in high quality flash video accessible from any computer or browser.

Some additional stand out features on the site include, an interactive regional map, flash-based presentation of award-winning marketing materials, a customizable data center, embedded sites and buildings database, dedicated BRAC pages, and the ability to compare the State of Virginia and member localities.

"The site enhances the Gateway Region's aggressive international approach to marketing the region," said Renee Chapline, Executive Director of Virginia's Gateway Region.



DIGITAL UPDATES

QUALITY OF LIFE VIDEO

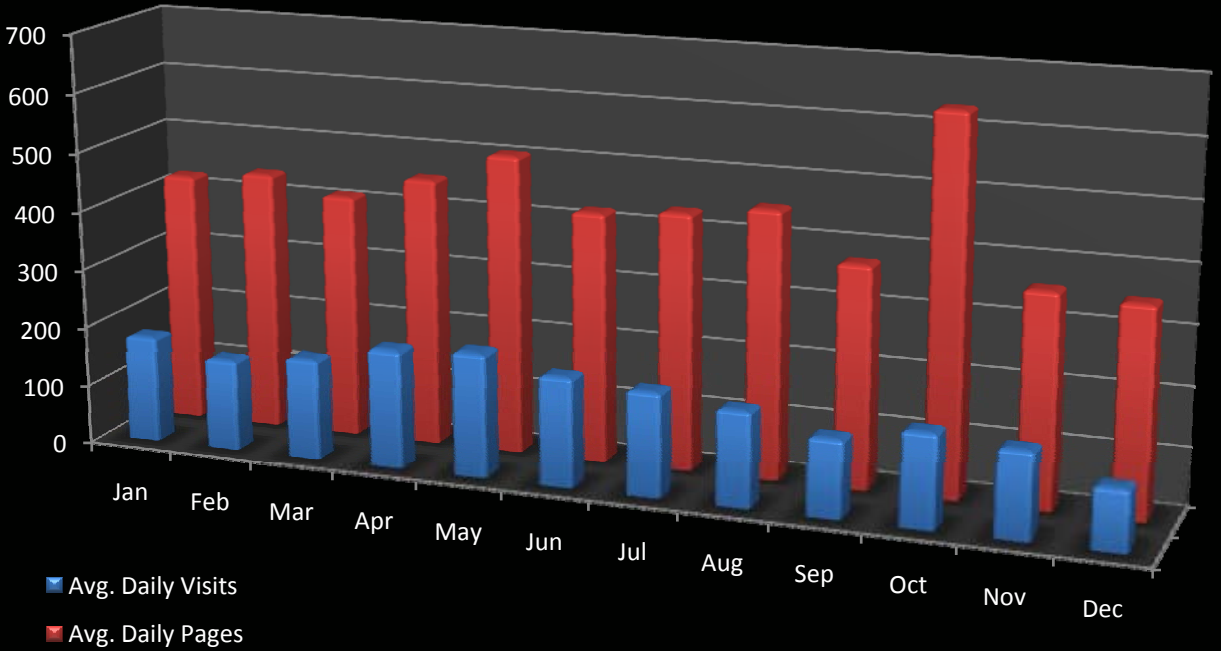
Virginia's Gateway Region partnered with Dominion Virginia Power to create a one-of-a-kind quality of life video showcasing all the amenities the region has to offer. Quality of life is important to prospective companies as they are looking to expand or relocate their business into an area with a sense of place and an area that makes them feel at home.

The goal was to create a fast-paced, visually appealing, energetic video highlighting the region. VGR will primarily use this video to show prospective companies what a great place the region is to live, work and play. Please visit our website, www.gatewayregion.com, to have a look.

PARTNER UPDATES

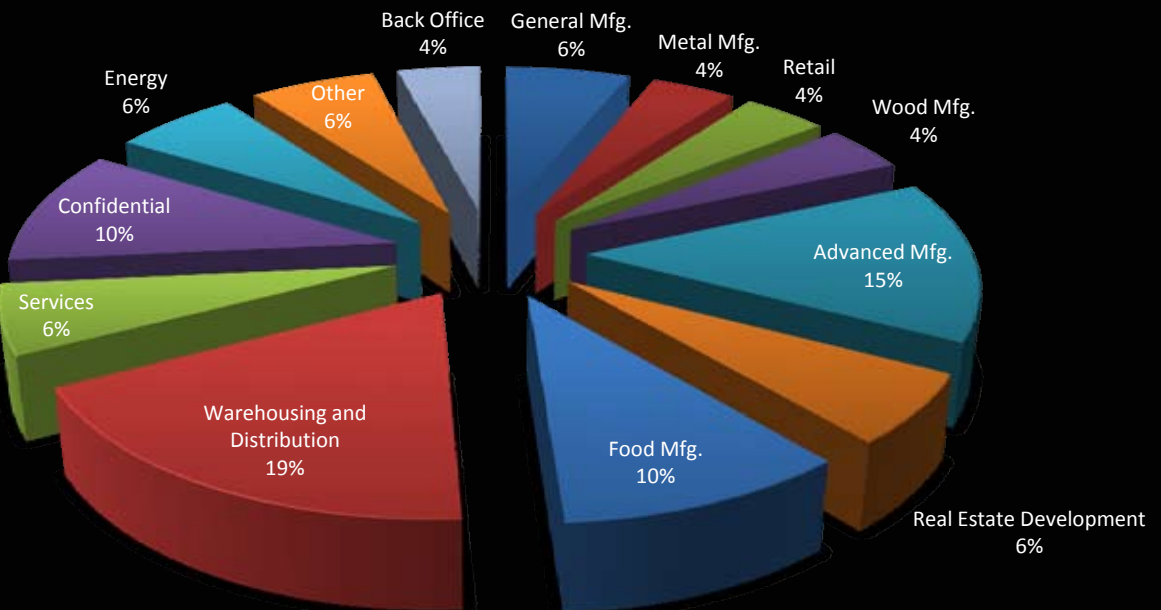
In order to keep connected with our partners, we partnered with Dominion Virginia Power to create quarterly digital updates on regional economic development activities. These updates provide our partners with the opportunity to get an insider's look at the most recent opportunities in the Gateway Region.





BUSINESS FUNCTION

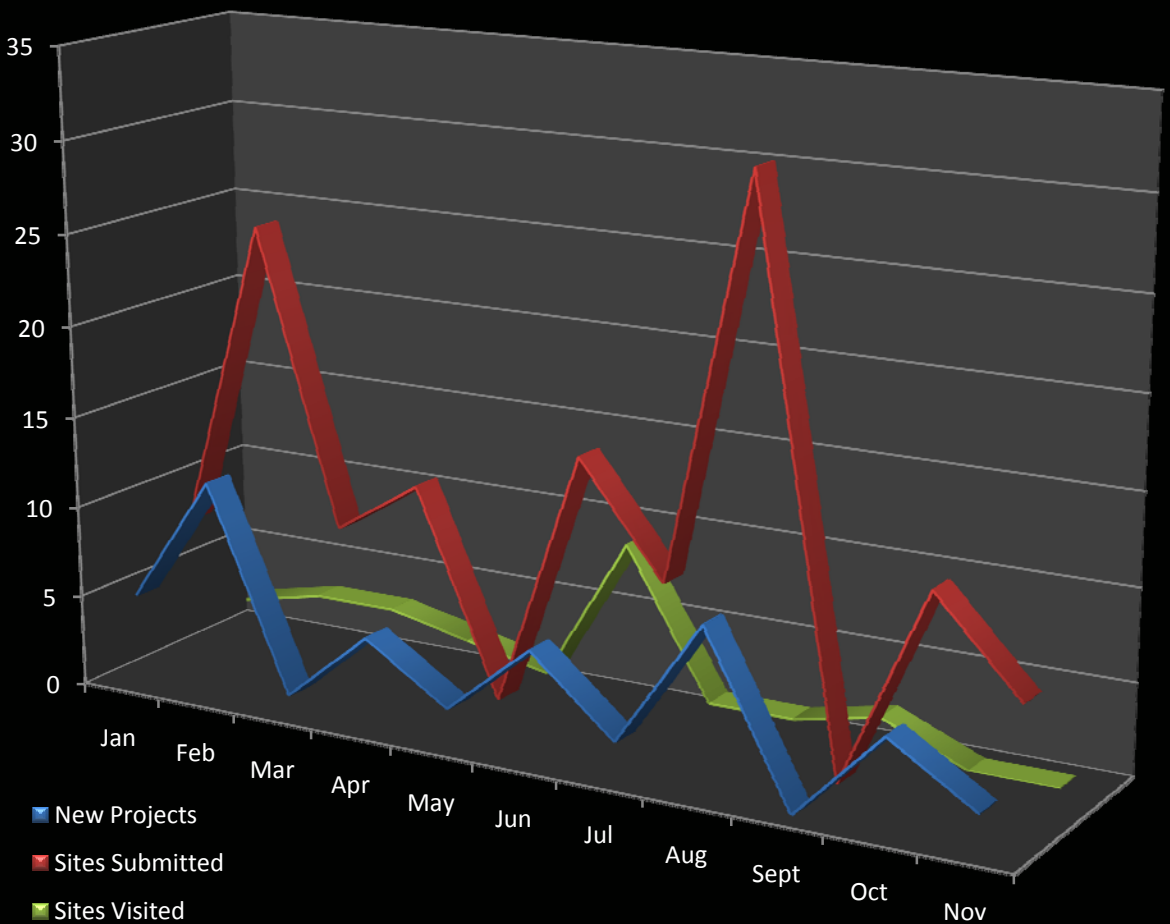
Project activity for the year had its usual diversity in business function demonstrating the attractiveness of the Gateway Region to a variety of different industry sectors. Interest from several industry sectors was markedly increased over last year including the Warehousing and Distribution, Advanced Manufacturing and Energy sectors.



RAISING THE BAR

WEB SITE ACTIVITY - DAILY AVERAGE

The VGR website continues to be an invaluable marketing tool for the organization. The daily average number of visits to the site hovered around 150 for the year while the daily average number of pages viewed was approximately 400. These numbers peaked in October when the new website went live.



PROJECT ACTIVITY

Project activity has remained steady for the year and on par with the activity we experienced in 2007. Project site submissions peaked in August with 31 sites submitted for new projects.

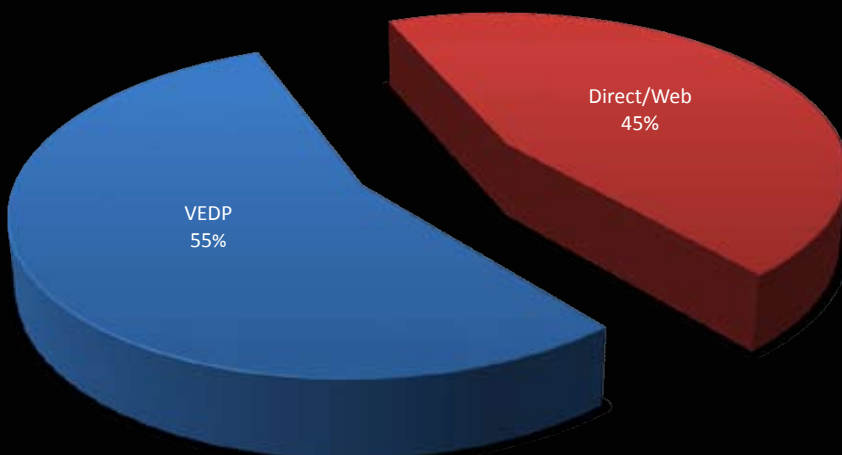
2008 NEW & EXPANDED COMPANIES

NEW & EXPANDED COMPANIES	JOBS	INVESTMENT	LOCALITY	DATE ANNOUNCED
Sabra/Frito Lay	260	\$59,300,000	Chesterfield County	Nov, 2008
Bandy Works LLC	25	TBD	City of Petersburg	Sept, 2008
Osage Bio Energy, LLC	50	\$165,000,000	City of Hopewell	Sept, 2008
EPT Automotive	52	TBD	Chesterfield County	Sept, 2008
Virginia Sealing Products	0	\$3,500,000	Prince George County	Sept, 2008
EMJ Metals	16	\$6,000,000	Dinwiddie County	August, 2008
Dollar General	10	\$600,000	Surry County	August, 2008
Computer Express	5	\$100,000	City of Colonial Heights	June, 2008
Moss Motors	90	\$5,150,000	Dinwiddie County	May, 2008
Glaxo-Smith Kline	70	\$7,000,000	Chesterfield County	April, 2008
Joint Logistics Managers, Inc	40	\$100,000	Prince George County	March, 2008
Xymid	50	\$2,000,000	Chesterfield County	February, 2008
Mazda	50	\$1,600,000	Chesterfield County	February, 2008
Kenco Logistic Services	70	\$2,000,000	Chesterfield County	February, 2008
TOTAL	788	\$252,350,000		

SOURCE OF LEADS

Leads generated by Virginia's Gateway Region increased 3% over last year with 45% of our leads coming from a combination of direct/web based marketing and professional sources. We hope to continue this trend and are working to grow our lead generation in 2009.

VGR exceeded its annual goals again in 2008 and by a wide margin. Of the total percentage of the five-year goals, VGR has met and exceeded all but one of its targets in just three years.



EXCEEDING REGIONAL GOALS

ANNUAL GOALS

ANNUAL GOALS	2006 PERCENT OF 5-YEAR GOAL	2007 PERCENT OF 5-YEAR GOAL	2008 ANNUAL	2008 PERCENT OF 5-YEAR GOAL	TOTAL PERCENTAGE OF 5-YEAR GOAL MET
Conduct 75 Existing Business / Industry Visits	32%	30%	111	30%	92%
Launch 2 Targeted Industry & Sector Marketing Campaigns	70%	70%	14	140%	280%
Host 2 Forums for Municipalities, Prospects & Developers	20%	40%	6	60%	120%
Secure 3 or More Placements in Regional & National Media	67%	80%	24	160%	307%
Increase New Prospect Contacts by 5% Annually	80%	104%	36%	144%	328%
Create 400 New Direct Jobs	19%	42%	788	39%	100%

2008 OVERVIEW

	2004 ANNUAL	2005 ANNUAL	2006 ANNUAL	2007 ANNUAL	2008 ANNUAL	5-YEAR TOTAL
Announcements	11	25	16	13	14	79
Jobs	627	2,553	382	839	788	5,189
Investment	\$38.6 M	\$257.0 M	\$56.0 M	\$549.9 M	\$252.4 M	\$1,153.9 M

GATEWAY REGION RECOGNIZED BY IEDC

Virginia's Gateway Region was named a winner of the 2008 International Economic Development Council's (IEDC) Excellence in Economic Development Award for our "Region at a Glance" promotional brochure. This is the second award the organization has received from IEDC, the first being our web site in 2006.

"As the nation continues to tackle long-standing challenges in the midst of an inhospitable financial climate, these efforts have taken on an even greater significance. With the award, we laud trendsetting organizations like Virginia's Gateway Region for leading the charge," said Robin Roberts Krieger, IEDC chair.



Organization Recognition

- *Site Selection* named Rolls-Royce in the Top 10 Deals of 2007.
- *Business Facilities* named Rolls-Royce as the Top Deal for 2008.
- VGR's Region at a Glance promotional brochure was recognized with an award by the IEDC for the General Purpose Promotion category in 2008.
- The Cameron Foundation awarded Virginia's Gateway Region with a \$1 million grant in the Fall of 2008.
- Virginia's Gateway Region was the recipient of the Organizational Management Award by The Cameron Foundation.

Regional Recognition

- *Expansion Management* and the National Policy Research Council ranked the Richmond - Petersburg MSA as the 4th Economic Hot Spot among 20 mid-sized metro areas.
- *Newsweek's* annual survey ranked four of the region's schools within the top 5% in the country.
- *Forbes* ranked the Richmond - Petersburg MSA 7th in its 10th annual list of Best Places for Businesses and Careers.
- Richmond - Petersburg MSA placed third in *MarketWatch's* Top Ten Centers for Business.

THE CAMERON FOUNDATION AWARDS

VGR could not exist without the support we receive from our partners both financial and in-kind. We have worked closely with The Cameron Foundation this past year and are honored to be the recipients of both an award and grant from the Foundation.

The grant totals one million dollars and was awarded to aid in our mission to create new jobs and investment in the region we serve. We are extremely honored to receive this award and

anticipate using the funds to aid economic development in our region during these financially challenging times.

In addition, VGR was honored to receive a \$10,000 award for Excellence in Organizational Management.

The Cameron Foundation is dedicated to providing resources that will improve both the health and quality of life for people living in the communities the foundation serves. The organization fulfills this mission through strategic investments promoting growth while also remaining committed to strengthening the management and governance of nonprofit organizations.

NATIONALLY RECOGNIZED

State Recognition

- Richmond - Petersburg MSA was listed in America's Top 100 Best Places to Live in 2008 according to *RelocateAmerica*.
- Richmond - Petersburg MSA was one of the top ten best cities for commuters according to *Forbes*.
- *Money Magazine* placed the Richmond - Petersburg MSA in the top four out of 100 Best Places to Live in terms of air quality.
- The village of Midlothian in Chesterfield County was ranked as one of the nation's 100 Best Places to Live according to *Money Magazine* and *CNNMoney.com*.
- *Forbes* voted Virginia as the Best State for Business for the third year in a row.
- Virginia was ranked by VNDIA as having the highest Department of Defense payroll in the nation -- exceeding the one time leader, California.





2008 PARTNERS

PUBLIC SECTOR

City of Colonial Heights
City of Hopewell
City of Petersburg
Chesterfield County
Dinwiddie County
Prince George County
Surry County
Sussex County

PRIVATE SECTOR

AdvantaStaff
Alliance Engineering, Inc.
Bank of America
Bank of Southside Virginia
BB&T
Binswanger
Boar's Head Provisions Company, Inc.
Bon Secours St. Francis Medical Center
C. Renee Wyatt-Chapline
Capital Relocation Group
Caudle-Hyatt, Inc
Century 21 C. F. Scott, Inc.
Charles E. Townes
Cleveland A. Wright

CMA Properties
Coldwell Banker Advantage
Colonial Honda
Columbia Gas of Virginia
Crossroads Ford
Delta Oil Company
Dinwiddie County Chamber of
Commerce
Dominion Virginia Power
Draper Aden Associates
Dunmar Moving Systems
Ernest H. "Bud" Yerly, Jr.
Ford Agency, Inc.
Fort Lee Federal Credit Union
Froehling & Robertson
Gilbane Building Company
Goodman & Company, LLP
Gray Construction
Gray Lumber Co.
Grubb & Ellis / Harrison & Bates, Inc.
Hampton Inn / Sleep Inn
Harlan Construction
HCA Richmond Division – John
Randolph Medical Center
Heritage Chevrolet
High Street Lofts
Hollingsworth Companies

BUSINESS COUNCIL UPDATE

As VGR continues to grow and mature we increasingly look towards our Business Council to play an integral role in the organization. With this goal in mind, quarterly meetings are held to provide Business Council members with an in-depth update on activities in the region, in addition to offering added value through speakers from a variety of backgrounds related to economic development. We would like to thank Marsha Sompayrac from SunTrust, Terri Noll from the VEDP, Mary Jo Sisson-Vaughan from the Department of Business Assistance (DBA), Dr. Eddie Moore, Jr. from Virginia State University and Will Powers from Rolls-Royce for speaking at our Business Council meetings this past year.

DEDICATED PARTNERS

Hopewell-Prince George Chamber of
Commerce
J. T. Morriss & Son, Inc.
John M. Seward
John O. Newby
KBS, Inc.
Larry C. Tucker
Leete Tire & Auto Center
Lenasa Foundation, Inc.
Long & Foster Realtors
McKinney and Company
Media General, Inc.
Mitchell, Wiggins & Company
Norfolk Southern Corporation
Old Dominion Electric Cooperative
Owen Printing Company
Petersburg Chamber of Commerce
Porter Realty Company, Inc.
Pre Con, Inc.
Prince George Electric Cooperative
Priority Corporate Housing
Richmond Economic Development Corp.
Roslyn Farm Associates
Roslyn Farm Corp.
South Street Lofts
– S & S Construction, Inc.
Southside Electric Cooperative

Southside Regional Medical Center
Specter Properties, Inc.
SunTrust Bank
Swaders Sports Park
The Cameron Foundation
Townes Site Engineering
Tubular Fabricators Industry, Inc.
Ukrop's / First Market Bank
Verizon Communications
Virginia Commonwealth Bank
Virginia Credit Union, Inc.
Virginia Realty and Relocation
Virginia State University
W. M. Jordan Company
Wachovia Foundation
Weinstein Properties
Whittle & Roper Realtors
Wilkinson Advertising Promotions
William H. Talley & Son, Inc.
William J. Collins, Jr.
Williams Media
Williams Mullen

ABOUT US

Virginia's Gateway Region exists to enhance the economic development opportunities for the cities of Colonial Heights, Hopewell and Petersburg, and the counties of Chesterfield, Dinwiddie, Prince George, Surry and Sussex. Virginia's Gateway Region is a private, nonprofit organization that is publicly and privately funded to facilitate new business opportunities, work with existing businesses, advance resources that will enhance the economic viability of the region and foster regional cooperation among the public and private entities that are involved in economic development activities.

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