



Virginia's
Gateway
Region

ANNUAL REPORT

2019



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The iconic Petersburg-Ettrick CSX/Amtrak railroad bridge. Photo by Daniel Jones.

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LETTER FROM THE CHAIRMAN

THE RIGHT DIRECTION



VICTOR K. BRANCH

The year 2019 brought promising announcements to Virginia's Gateway Region (VGR). There is good, forward momentum with the team and partners we have in place. As I am finishing up my fifth year as Chair of the VGR Board of Directors, I look back on the progress we've made. Seeing the positive direction that VGR has taken since I began as Chair is remarkable — it has been a really great experience.

With the publishing of our 2019 Annual Report, we reflect on how the regional economic team, partners, and localities have continued to work in unison to support our business community. In 2019, we saw several announcements including AdvanSix, Campofrio, and Kaisa USA. With these announcements along with key fundamentals in place, I am delighted with the direction VGR is going.

Virginia's Gateway Region remains a professional organization, recognized by all our stakeholders as a business-led regional partnership. With a strong commitment to working together, VGR's leadership and its partners continue their increasingly cohesive work to ensure our community is recognized for its strong business and industrial economy — and its unsurpassed quality of life. We believe our alliances are our most valuable resource, and your collaboration remains invaluable to the team and organization as a whole. Our commitment to making a difference at the regional level continues to convey greater impact for our communities, companions, and citizens.

I personally appreciate your corporate and individual commitment to the mission of creating jobs and building a robust economy for the region's future. Together, we can continue our international competition for jobs in advanced manufacturing, large-scale distribution, logistics, food and beverage, as well as other growth opportunities that will open the door for increased prosperity and educational attainment for the Gateway Region and all of its citizens.

Moving ahead into the 2020s, our commitment to this community is greater than ever before. It sincerely has been an honor to be entrusted with being VGR's Board Chair. As we wrap up the completion of our five-year Global 3.0 strategic plan, I believe VGR's best days are to come. A total team effort is what will continue to make our region successful in attracting the right kind of investment to make the region a great place to live, work, and play.

Sincerely,

A handwritten signature in black ink, appearing to read "V. Branch", written in a cursive style.

“I’m encouraged by what’s going on and I’ve fallen deeper in love with this community and the region that I serve — I think our best days are before us.”

—Keith Boswell



LETTER FROM THE PRESIDENT & CEO

A NEW DAY



KEITH T. BOSWELL

I begin this letter with a continued sense of pride about Virginia's Gateway Region (VGR). As I remark on the past year, I'm encouraged by what's happening. And I've fallen deeper in love with this community and the region that I serve — I think our best days are before us.

Over the last year, we've had some exciting announcements. I am pleased with how well we've worked in executing some of these projects and our growing relationship with the Virginia Economic Development Partnership (VEDP). VGR's recurrent new project seeking activities combined with the way this team has come together will greatly advance how VGR integrates itself with our community partners. In 2019, I am pleased to say that by working together, the region saw an addition of more than 1,400 jobs and over \$431 million in capital investment, a two-fold increase from 2018.

It's a new day in VGR, and I am optimistic about the future. With 2020 marking the completion of our five-year strategic plan — Global 3.0 — we look forward with a new strategic plan, a new identity, a new way of looking at ourselves as a region, and possibly new partners. You will notice our fresh new logo on this report. We now have key staff in place to better market VGR and meet the expectations of our investors and our Board. There is no doubt VGR is more ready than ever to partner closely with our allies and stakeholders to maximize the number of leads and opportunities generated for the communities in our region.

To all of our partners, thank you for your continued support of VGR. It is to our fortune that we have a dedicated and talented Board of Directors, a team comprised of seasoned professionals, and progressive, engaged partners who diligently work on behalf of the region. I look forward to continuing to build on a strong foundation for the betterment of our future.

Sincerely,

A handwritten signature in blue ink, appearing to be 'KBoswell'.

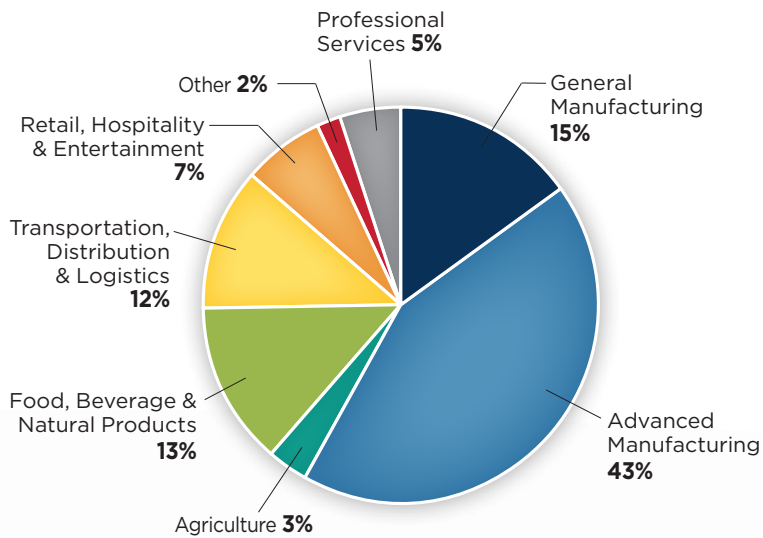
OUR POTENTIAL

1,180 | COMPANIES RESEARCHED FOR LEAD GENERATION EVENTS

47 | NEW PROJECTS

45 | PROJECT PROPOSALS (RFIs) AND INFORMATION SUBMITTED

PROJECT INDUSTRY COMPOSITION



ADVANCED MANUFACTURING



**REGIONAL
AMBASSADORS VISITED**

7 STATES

COLORADO
FLORIDA
MARYLAND
MINNESOTA
NEVADA
NEW YORK
PENNSYLVANIA

**LEAD
GENERATION**

74
BUSINESS
ATTRACTION
MEETINGS

11
BUSINESS
ATTRACTION
PROGRAMS

**SITE
SELECTION**

11
PROSPECT VISITS

256
PROPERTIES
SUBMITTED

23
PROPERTIES
VISITED

NEW GROWTH

SEVERAL MAJOR ECONOMIC DEVELOPMENT ANNOUNCEMENTS WERE MADE FROM A WIDE RANGE OF BUSINESSES WITHIN VIRGINIA'S GATEWAY REGION IN 2019.

With the \$162M expansion of **AdvanSix Inc.**, a leading advanced manufacturer making nylon 6 resin, VGR's industrial business portfolio was strengthened even more. Approximately \$100M of the AdvanSix investment is in new construction, with the remaining \$62M being invested in existing infrastructure.

\$162M
EXPANSION



Petal

SHAMIN HOTELS



ADVANSIX



Cartograf



the **results** companies



KAISA

CARVANA

FOR THE YEAR 2019

11
COMPANY
ANNOUNCEMENTS

1,428
JOBS CREATED

\$430.83M
CAPITAL INVESTED

\$116M
FOREIGN DIRECT
INVESTMENT



144,000

SQ.-FOOT FACILITY

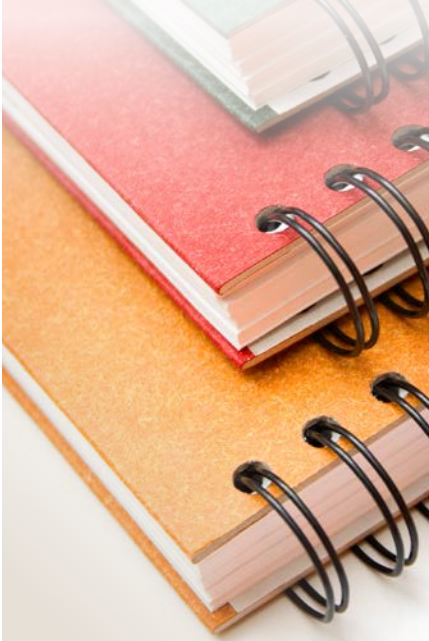
Campofrio Food Group America, Inc., a leader in the processed meat sector, located a 143,790 square-foot refrigerated facility at Southpoint Business Park in Prince George County.



260,000

SQ.-FOOT FACILITY

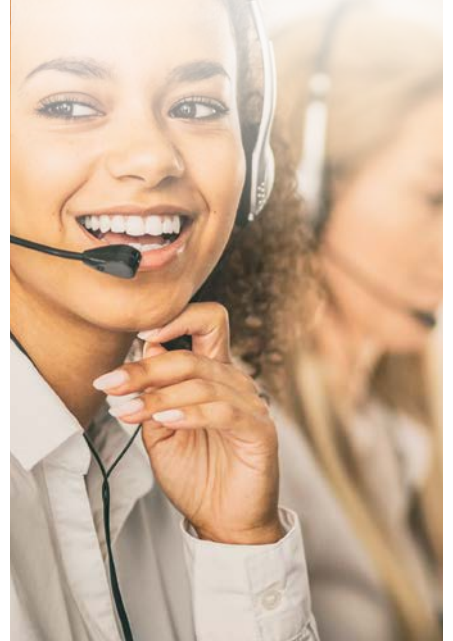
Kaisa USA, Inc., a company that assembles and distributes composition books and spiral notebooks, opened their 260,000 square-foot facility on 50-plus acres in Dinwiddie County.



600

JOBS CREATED

The Results Company expanded its customer engagement operations in Chesterfield County with a \$1.5M investment to lease 28,866 square feet of infrastructure, creating 600 new employment opportunities.



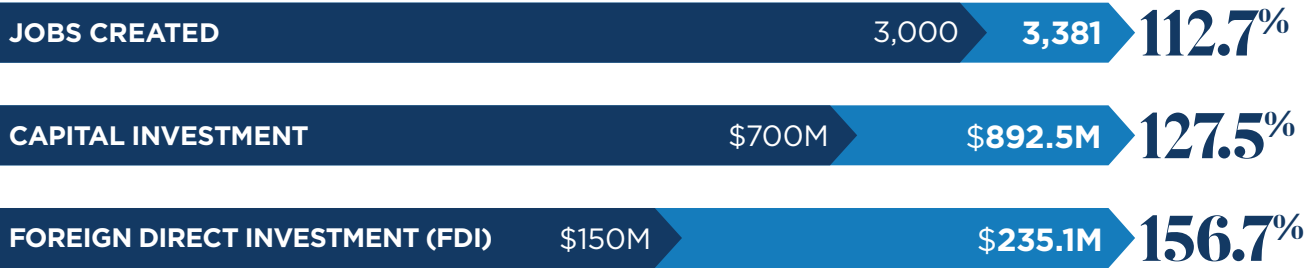
EXCEEDING EXPECTATIONS

Highlights of Global 3.0

2020 will mark the final year of VGR's five-year "Global 3.0" strategic plan. The plan's goals include:

- 50 announcements
- Creation of 3,000 new jobs
- New Capital Investments of \$700 million
- Foreign Direct Investments of \$150 million

The Global 3.0 Activity Report below shows VGR continues to exceed partner expectations with a five-year cumulative total of 49 announcements, 3,381 new jobs, \$892.5 million in new capital investment, and \$235.1 million in FDI toward the five-year goals for the region.



Completed
Goal



BUSINESS EXPANSION

It's more than business as usual.

THE ECONOMIC ENGINE THAT IS FORT LEE

VGR hosted a familiarization tour for employees of the Virginia Economic Development Partnership in September to showcase the vast workforce training and critical operations that occur at the Army's Fort Lee military base, located in the heart of the region.

The group was escorted by Captain Junias Jackson and toured the Quartermaster Museum, the Live Paratrooper Training Center, the U.S Army Ordnance School and the U.S. Army Transportation School. Fort Lee supports nearly 28,000 people on post and 63,000 people off post. As many as 70,000 troops pass through its classrooms each year, making it the third largest training site in the Army.

RETAIL ACADEMY SHARPENS LOCAL RECRUITMENT STRATEGIES

VGR and Retail Strategies hosted a Retail Academy for communities in October to help them learn how to attract retail through data analysis.

During the two-day event, participants attended a group session on current retail trends and education on the implementation and execution of a retail recruitment strategy. Individual city and county participants also received consulting sessions including a research portion consisting of demographic data and reports, a trade area analysis powered by mobile data, a retail gap analysis, and additional analytics.



3

FORT LEE IS THE THIRD
LARGEST TRAINING
SITE IN THE ARMY.

63,000

FORT LEE SUPPORTS
NEARLY 63,000 PEOPLE
OFF POST

70,000

TROOPS PASS THROUGH
FORT LEE'S CLASSROOMS
EACH YEAR



Fort Lee



Atlanta Consultants take a helicopter tour of the region

SITE SELECTORS TOUR REGION

VGR hosted four site selection consultants visiting from Atlanta on a VEDP-sponsored tour. VGR showcased the Port of Virginia, CCAM, a local manufacturer and initiated discussions around workforce readiness. Many positive comments resulted like this one:

“ At Pegasus Partners, we deliberately picked to visit the Gateway Region to get a better understanding of the overall assets. We work with German industrial SMEs and after the visit we are convinced that more German FDI needs to be directed into the Gateway Region. The most important assets for that are the vocational training possibilities and the logistics.”

Benedikt Ibing
Managing Partner, Pegasus Partners



COLLABORATION IS A MAINSTAY

VGR hosted several Lunch & Learn events with VEDP staff throughout the year. These sessions included local economic development leaders and ensure that VGR maintains collaborative relationships and is at the forefront of any project activity at the state level.

“ Virginia’s Gateway Region offers many of the things that manufacturing companies are looking for: available existing manufacturing/warehousing facilities or build-to-suit sites; nearby port location; available workforce; affordable housing for workforce; and economic incentives to ease the financial responsibilities of the companies the region is looking to draw.”

— **Betsi Barrett**, Bennett Thrasher



THE BIRTH OF VIRGINIA'S MANUFACTURING REGION

Virginia's Manufacturing Region is a collaboration between Virginia's Gateway Region, Virginia's Growth Alliance and the Lynchburg Regional Business Alliance to market the region globally as a top advanced manufacturing destination. This new region, nicknamed VMR, is active and has a new website vamanufacturing.com. VMR-specific marketing missions are now underway to seek new projects for the three regions.

FOLAR

The partnership between The Friends of the Lower Appomattox River (FOLAR) and Virginia's Gateway Region Economic Development Organization (VGR) forms a unique bond that enhances the region's economy and quality of life. FOLAR's recent successes in advancing the Appomattox River Trail (ART) continues to support and embolden VGR's mission. When completed, the ART will link the six jurisdictions along the river and increase transportation and recreation opportunities while improving air quality, reducing roadway congestion, offering boating and fishing access, and encouraging ecotourism. VGR is immensely grateful for the organization's aggressive persistence to support regional economic development.



THE CAMERON FOUNDATION

Generous support from The Cameron Foundation has enabled Virginia's Gateway Region Economic Development Organization (VGR) to emerge from Virginia's first regional economic group into the high-performing organization that exists today. During the last several years, VGR has worked with The Cameron Foundation as a leading partner to develop best practices in economic development to be the best organization to serve our region. VGR's gratitude is indelible for everything the foundation does to support regional economic development.

VGR IS SOCIAL

VGR ignited its social media presence in 2019 on LinkedIn, Twitter and Facebook. Join us there to keep up with all the latest economic development highlights in the region.



The Appomattox River Trail connects with the Hopewell Riverfront.

COMMUNITY IMPACT

CHESTERFIELD COUNTY

In 2019, Chesterfield County continued reinforcing its strong business portfolio, with end-of-year announcements equaling a total of \$274.1 million in investments, 2,167 new employees, and 822,066 square footage of infrastructure as a result of 10 new company locations and three business expansions. With a \$1.5

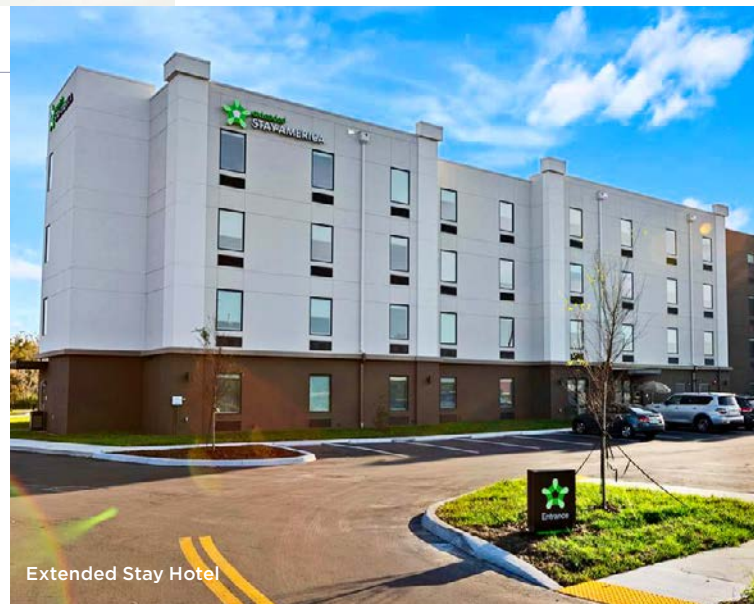
million investment for a project to lease 26,866 square feet of additional space, Chesterfield's largest economic development announcement in 2019 was The Results Companies' expansion of client engagement operations to Midlothian, bringing approximately 600 new career opportunities to the region's workforce. Other companies highlighted in Chesterfield's 2019 economic development announcements, included: Carvana, IMPREG Group, ERNI Electronics, Petal Card, Productiv, Texas Roadhouse and Virginia Physicians for Women all locating in the County as well as expansions of Richmond Animal League and Super Radio Coils. The locality's healthy environment for business, convenient central location in the Commonwealth, broad range of housing options and access to a wide assortment of recreational and athletic activities all make it an ideal place to live, work, play and raise a family. Lastly, with a host of business and professional organizations such as the Chesterfield County Chamber of Commerce, there are plenty business support resources ready to help new or existing companies looking to relocate or expand.



Carvana

CITY OF COLONIAL HEIGHTS

The City of Colonial Heights ended 2019 with exciting economic development progress being made, including several retail highlights and the expansion of one of its major assets. Keystone Tractor and Truck Museum completed a 35,000 square-foot expansion, making it the City's biggest economic development announcement. Keystone's expansion allows the addition of more tractors, trucks and antiques to its unique display, which together are worth millions of dollars, and opens space for hosting larger gatherings and conventions and a destination attraction along the I-95 corridor. The center for "All Things Retail," Colonial Heights continued evolving into a key regional retail destination. Located only 25 minutes south of Richmond, the locality presents the only major retail center along I-95 between the state capital and the North Carolina border, and has a retail trade area population of over 1.1 million consumers. The City promotes commercial development and welcomed Conn's HomePlus, H&M, Boot Barn, Mission BBQ and an Extended Stay America® hotel. The City also participated in the "50 Years of Love" campaign for National Travel and Tourism Week in partnership with Petersburg Area Regional Tourism and the Virginia Tourism Corporation.



Extended Stay Hotel



Keystone Tractor and Truck Museum



Beacon Theatre



Boathouse at City Point

CITY OF HOPEWELL

With rapid growth in the locality's downtown area and strong industrial investments in 2019, the City of Hopewell continued revitalization while increasing economic sustainability. The \$162 million expansion of AdvanSix was Hopewell's largest economic development announcement. Around \$100 million is in construction with the remaining \$62 million being in infrastructure renovation. AdvanSix is a leading manufacturer of nylon 6 resin, chemical intermediates and fertilizer. The facility is one of the world's largest single-site producers of its kind. Additionally, Hopewell saw roughly 12 ribbon cuttings and is looking at approximately \$250-350 million in investments, including industrial. New business includes Captain D's, CVS Pharmacy, Pasta Diner and Wonder City Bakery. A boom of sustainable growth continued downtown. Besides a bustling hub of businesses, there's plenty to do including the newly established Hopewell Riverwalk, which is the city's portion of the Appomattox River Trail's 20-plus-mile project encompassing the Tri-Cities. Hopewell's vibrant downtown includes a hub of activity such as the Beacon Theatre and Boathouse at City Point, which draw approximately 150,000 customers each year, thereby increasing foot traffic and business patronage to the city core.

CITY OF PETERSBURG

In 2019, the City of Petersburg hosted its Business Appreciation Celebration, announcing Southside Regional Medical Center as the largest employer and the Petersburg YMCA as the biggest project of the year. The Business Appreciation Celebration commemorated Business Appreciation Month, SBA National Small Business Week, expressed appreciation for contributions existing businesses make to the local, regional, state, national and global economies, and recognized the success of small and large businesses. Additionally, the City hosted an Opportunity Zone Forum, which educated participants on understanding the economic, social impacts of opportunity zones, including how to secure capital and invest in a Virginia opportunity zone and determine if a business or real estate project is within one. Petersburg was involved in the Food Access Research Project presented by Virginia Commonwealth University's Urban Commercial Revitalization Fall 2019 Graduate Class. Petersburg also celebrated the addition of Boppers Malt Shop and Burnette's Baked Goods, and continued seasonal community events, such as the Festival of Grapes and Hops. Situated about halfway between New York and Florida, Petersburg is at the juncture of major Interstates 95 and 85, only 24 miles south of the Virginia state capital of Richmond, strategically positioning the locality near a hub of transportation infrastructure ideal for companies looking to relocate business or existing companies considering expansion.

YMCA





Kaisa USA

DINWIDDIE COUNTY

In 2019, Dinwiddie County Economic Development welcomed several new business partners and celebrated expansions of existing businesses, seeing a year of continued growth. One of Dinwiddie's major economic development announcements was the county's addition of Kaisa USA, a company in the advanced manufacturing sector that assembles and distributes loose-leaf paper, spiral notebooks and composition books. The 260,000 square-foot facility sits on a 50-plus-acre property near the Town of McKenney. The County also celebrated ribbon-cutting ceremonies for Browder's Towing and Service Center as well as Elite Contracting's new headquarters. A significant announcement was the addition of Dominion Energy's new Dinwiddie-Petersburg local district office and operations center where roughly 100 employees will be housed. There were several new retail businesses which opened their doors as well, including: O'Reilly Auto Parts, Richlands Creamery and the Dinwiddie Diner. Richlands' expansion included the addition of their creamery to the farm's existing dairy operations, which contains an onsite processor for producing bottled milk and ice cream.



Dominion Energy

PRINCE GEORGE COUNTY

Economic growth in Prince George County rose in 2019 with 416 new business licenses permitted in the locality, an 18% increase from the previous year. Nine businesses completed or started new private investment including Campofrio, which was the County's largest economic development announcement. One of the largest companies in the processed meat sector, Campofrio located into a 143,790 square-foot cold storage facility at Southpoint Business Park. Additional announcements in Prince George included: NVR, Southside Physician Network, Proud Mama Kitchen, Morelia Mexican Restaurant, Tree Time Adventure and Fitness Park, Prince George Hibachi Hut, Virginia Physicians for Women and Sheetz. Of note, NVR is investing \$11.5 million in new capital as well as 201 new jobs over the next five years. During 2019, Prince George responded to 22 industrial prospects with 11 site visits evaluating potential locations. Additionally, the locality participated in numerous economic and workforce development activities such as Prince George's 6th Business Roundtable Alumni Dinner, which served as an opportunity for economic development and tourism with business; a Virginia State University College of Business career awareness session; the Virginia Career Works Crater Region LEAN Workshop; the Virginia Economic Development Partnership's "Lunch & Learn" series; and a Retail Academy hosted by Virginia's Gateway Region (VGR) in coordination with Retail Strategies.



VPFW



Sheetz



SURRY COUNTY

Big things happened for Surry County in 2019. Urban Grid Solar, a solar energy company, completed construction of two solar farm facilities, and was the County's largest economic development announcement. Together, the 1,800-acre Colonial Trail West and 1,150-acre Spring Grove I will represent the largest contiguous solar projects to come online in Virginia. Other major news from 2019 included discussions with a prospect about plans to open a grocery store in the Town of Surry. The local market will contain a 7,000 square-foot grocery portion of the building in addition to a refrigerated section. Surry County Economic Development attended VGR's Retail Academy on attracting retail through data analysis, which aided in securing the grocery deal. Furthermore, a newly constructed Farmer's Market Pavilion will be a huge asset in attracting vendors, farmers and community patrons with the desire to promote healthier lifestyles through healthy food options, community engagement and supporting the local farm and agribusiness community through tourism. Moreover, efforts were made to promote small business with a focus on business retention and business relationships. Lastly, the final phase of Gray's Creek Marina was completed with construction of a bath house.



SUSSEX COUNTY

Major economic development steps were made in 2019 to attract business growth in Sussex County, with one of the biggest announcements being Three Brothers' Distillery, which received a Governor's Forestry and Agriculture Industries Development (AFID) grant in the amount of \$25K for road access development. The Disputanta agribusiness, which sells its locally distilled spirits in Virginia ABC stores, created another agritourism destination in the region. Furthermore, because of the investments Three Brothers' made in the County of Sussex, the distillery was picked up and featured on the Discovery Channel's television series "Moonshiners: Whiskey Business" in March. In addition, the County celebrated their first broadband connection through Prince George Electric Cooperative's RURALBAND project that brings fiber to the home. Sussex also held a ribbon-cutting ceremony for completing construction of the first new homes in the Town of Waverly, which was funded with a state Community Development Block Grant.



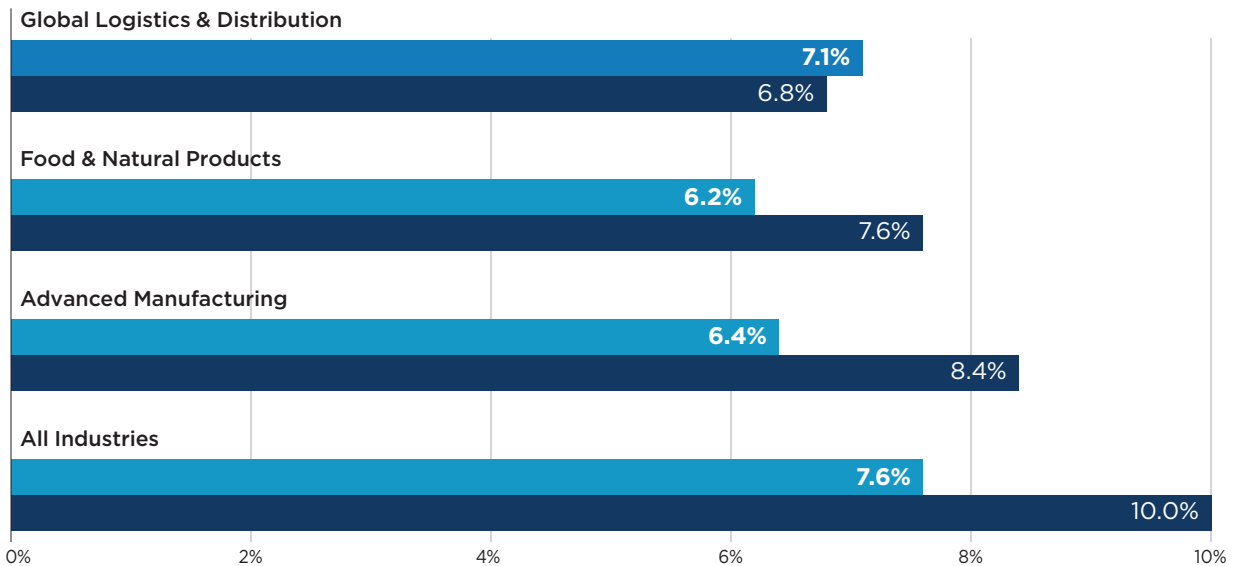
Three Brothers Distillery

VGR ECONOMIC DASHBOARD

WAGE GROWTH SINCE 2016

**2.4%
BELOW**

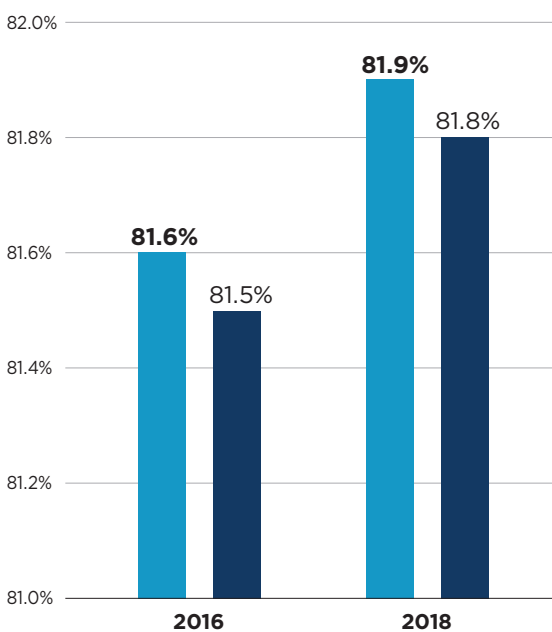
TOTAL VGR WAGE GROWTH IS 2.4% BELOW THE NATIONAL AVG. FOR TOTAL IN ALL INDUSTRIES



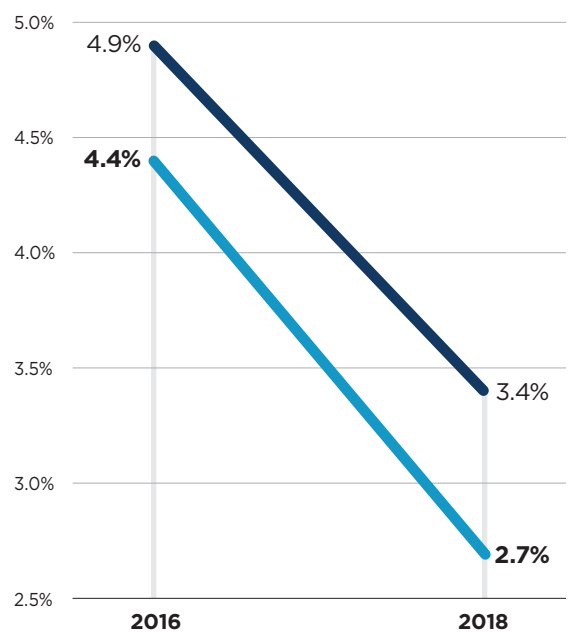
VGR
USA

Source: Chmura and U.S. Bureau of Labor Statistics' Quarterly Census of Employment and Wages, data as of the second quarter of 2018. Note: Data are based on a four-quarter average, preliminary data are excluded. Comparisons are made for the period starting in the second quarter of 2016 and ending in the second quarter of 2019.

PARTICIPATION RATE OF PRIME-AGE LABOR FORCE



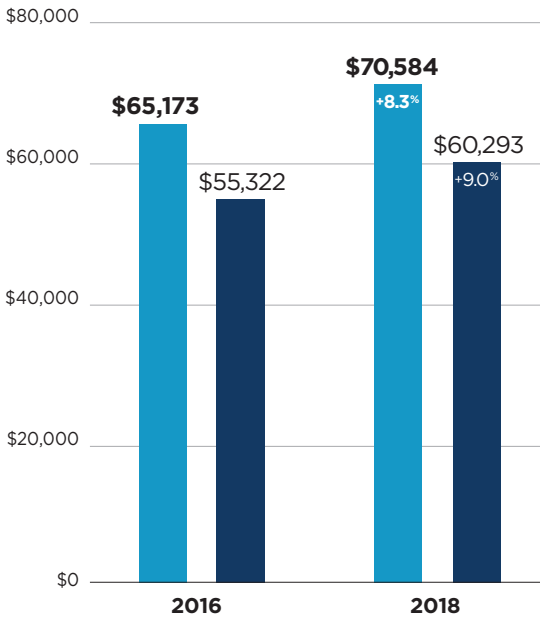
UNEMPLOYMENT RATE



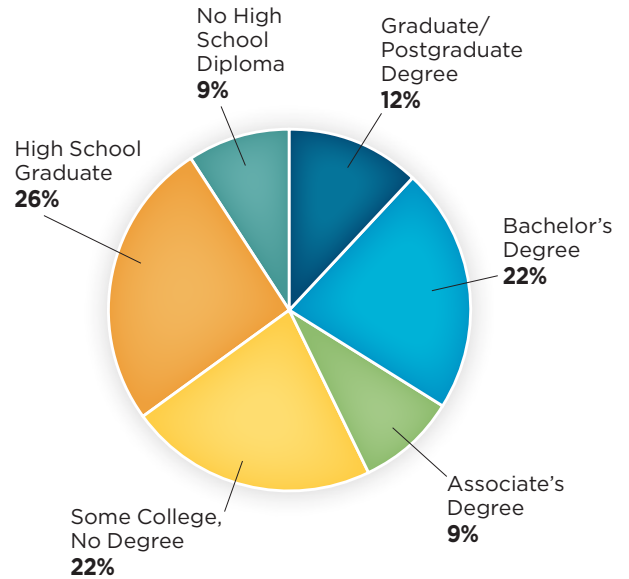
VGR
USA

Sources: Chmura and U.S. Census Bureau's 2016 and 2018 American Community Survey 5-Year Estimates for Labor Force Participation Rate and U.S. Bureau of Labor Statistics' Local Area Unemployment Statistics and Current Population Survey (2016 and 2018 annual data, not seasonally-adjusted data) for unemployment rate data. Notes: the prime-age labor force refers to the civilian population aged between 25 years-old and 54 years-old who are working or looking for work.

MEDIAN HOUSEHOLD INCOME



EDUCATIONAL ATTAINMENT 2018



91% HAVE ATTAINED AT LEAST A HIGH SCHOOL DEGREE

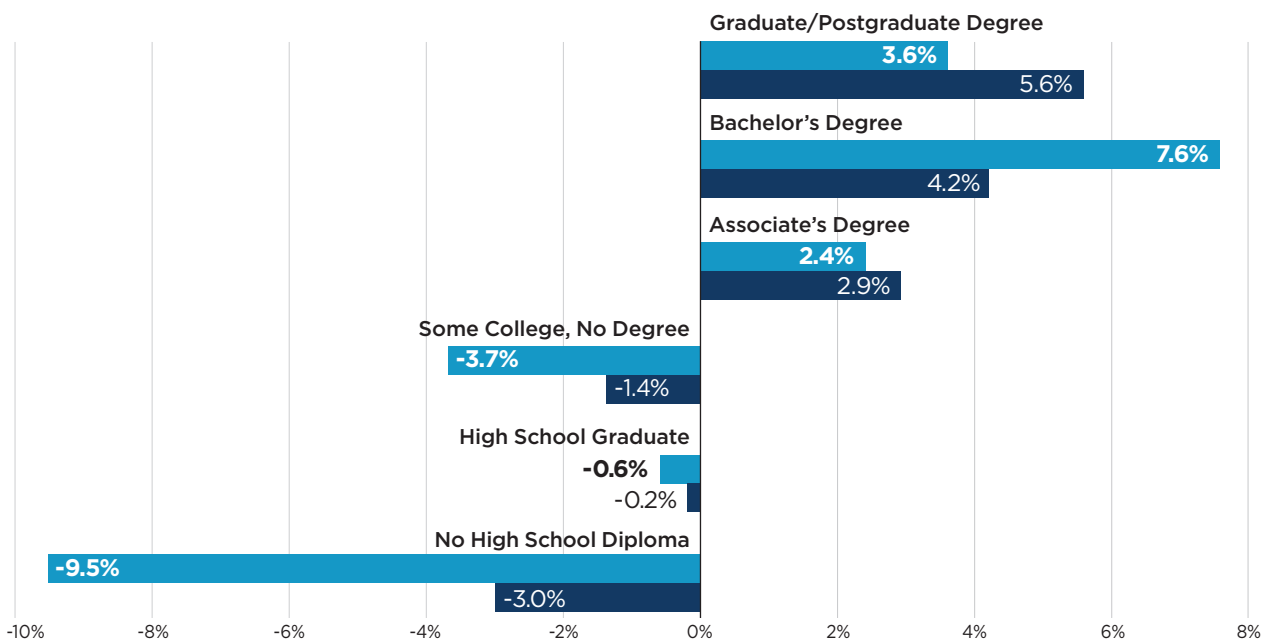
VGR
USA

Sources: Chmura and U.S. Census Bureau's 2016 and 2018 American Community Survey 5-Year Estimates for Median Household Income. 2018 American Community Survey 5-Year Estimates. Note: Educational attainment data are for the population aged between 25 years-old and 64 years-old.

CHANGE IN EDUCATIONAL ATTAINMENT SINCE 2016

CONTINUED GROWTH

IN THE REGION'S EDUCATIONAL ATTAINMENT



VGR
USA

Sources: U.S. Census Bureau's 2016 and 2018 American Community Survey 5-Year Estimates. Note: Educational attainment data are for the population aged between 25 years-old and 64 years-old.

MISSION

Virginia's Gateway Region exists to enhance the economic development opportunities for the cities of Colonial Heights, Hopewell and Petersburg, and the counties of Chesterfield, Dinwiddie, Prince George, Surry and Sussex. VGR is a private, nonprofit organization that is publicly and privately funded to facilitate new business opportunities, work with existing businesses, advance resources that will enhance the economic viability of the region and foster regional cooperation among the public and private entities that are involved in economic development activities.



OPERATIONAL TEAM

Keith Boswell

President and CEO

Ajay Sujanani

Chief Operating Officer

Mario Camardella

Director of Business Development

Amy Everett

Director of Customer Experience

Jill Vaughan

Marketing and Communications Consultant

Joshua Vaughan

Office Manager

BOARD OF DIRECTORS

CHESTERFIELD COUNTY

Jim Daniels

Dorothy Jaeckle

SURRY COUNTY

Ernest Blount

John Seward

CITY OF COLONIAL HEIGHTS

T. Gregory Kochuba

Charles Townes, II

SUSSEX COUNTY

J. Rex Davis

Susan Seward

CITY OF HOPEWELL

Frederick Harry, Jr

Deborah Randolph

AT LARGE

Victor Branch

Jay Burchell, Jr.

Christine Chandler

Alexander (Sandy) Graham

Will Harlan, III

Monica Marks

J. Tolleison Morris, VI

Dr. Edward (Ted) Raspiller

Robert (Bob) Walker

CITY OF PETERSBURG

Samuel Parham

Craig Richards

DINWIDDIE COUNTY

Hampton Gordon, Jr.

Daniel Lee

PRINCE GEORGE COUNTY

J. Peter Clements

Donald Hunter

ADVISORY

Dr. Makola Abdullah

Nick Walker

CCAM

COMMONWEALTH CENTER FOR
ADVANCED MANUFACTURING

PARTNERS

ARCHITECTURE & ENGINEERING, CONSTRUCTION & TECHNICAL SERVICE

Atlantic Constructors, Inc.
Gilbert C. Martin Co.
Harlan Construction Co., Inc.
The Hollingsworth Companies
S.B. Cox, Inc.
SW Funk Industrial Contractors, Inc.
Timmons Group

BANKS AND CREDIT UNIONS

Bank of America
The Bank of Southside Virginia
BB&T
Fort Lee Federal Credit Union
Peoples Advantage Federal
Credit Union
Sonabank
Touchstone Bank
TowneBank
Village Bank
Virginia Commonwealth Bank
Virginia Credit Union
Wells Fargo

CHAMBER OF COMMERCE

Chesterfield County
Colonial Heights
Dinwiddie County
Hopewell/ Prince George
Petersburg

COMMUNITIES

Chesterfield County
City of Colonial Heights
City of Hopewell
City of Petersburg
Dinwiddie County
Prince George County
Surry County
Sussex County

EDUCATION AND TRAINING

John Tyler Community College
Virginia State University

ENTERTAINMENT, RETAIL AND HOSPITALITY

Boathouse Restaurants
Carter Myers Automotive
Leete Tire & Auto
M.L. Davis Oil Company
The Progress-Index
Shamin Hotels

ECONOMIC DEVELOPMENT

Virginia Economic Development
Partnership (VEDP)

FINANCE & INSURANCE

Edward Jones Investments
Ernst & Young
Milestone Financial Group
Mitchell, Wiggins & Company
William H. Talley & Son, Inc.

FOUNDATIONS AND ORGANIZATIONS

The Cameron Foundation

HEALTH CARE

Anthem Blue Cross Blue Shield
Bon Secours Foundation
Southside Regional Medical Center

INDIVIDUALS

Victor K. Branch
John E. Burchell, Jr.
Christine Chandler
Pamela Martin Comstock
Jeffrey Geisz
Milton Hargrave
Fred Harry
John Seward
Nicholas Walker
Robert Walker
Wayne Walton

MANUFACTURING & DISTRIBUTION

AdvanSix
Boar's Head Provisions
Emerson Companies
Evonik Industries
Goya Foods
Wauford Group

PROFESSIONAL SERVICES

AdvantaStaff, Inc.
J.T. Morriss & Son, Inc.

REAL ESTATE DEVELOPMENT, SALES & LEASING

Ford Agency, Inc.
GrayCo
Longest & Daniels Realtors
Porter Realty
Roslyn Farm Corporation
Waukeshaw Development
Whittle & Roper Inc., Realtors

UTILITIES

Columbia Gas of Virginia
Dominion Resource Services
Old Dominion Electric Cooperative
Prince George Electric Cooperative
Southside Electric Cooperative





Virginia's
Gateway
Region

256 E. Ellerslie Ave, Suite D
Colonial Heights, VA 23834

804.732.8971
GatewayRegion.com

Uniting our region for economic **prosperity**



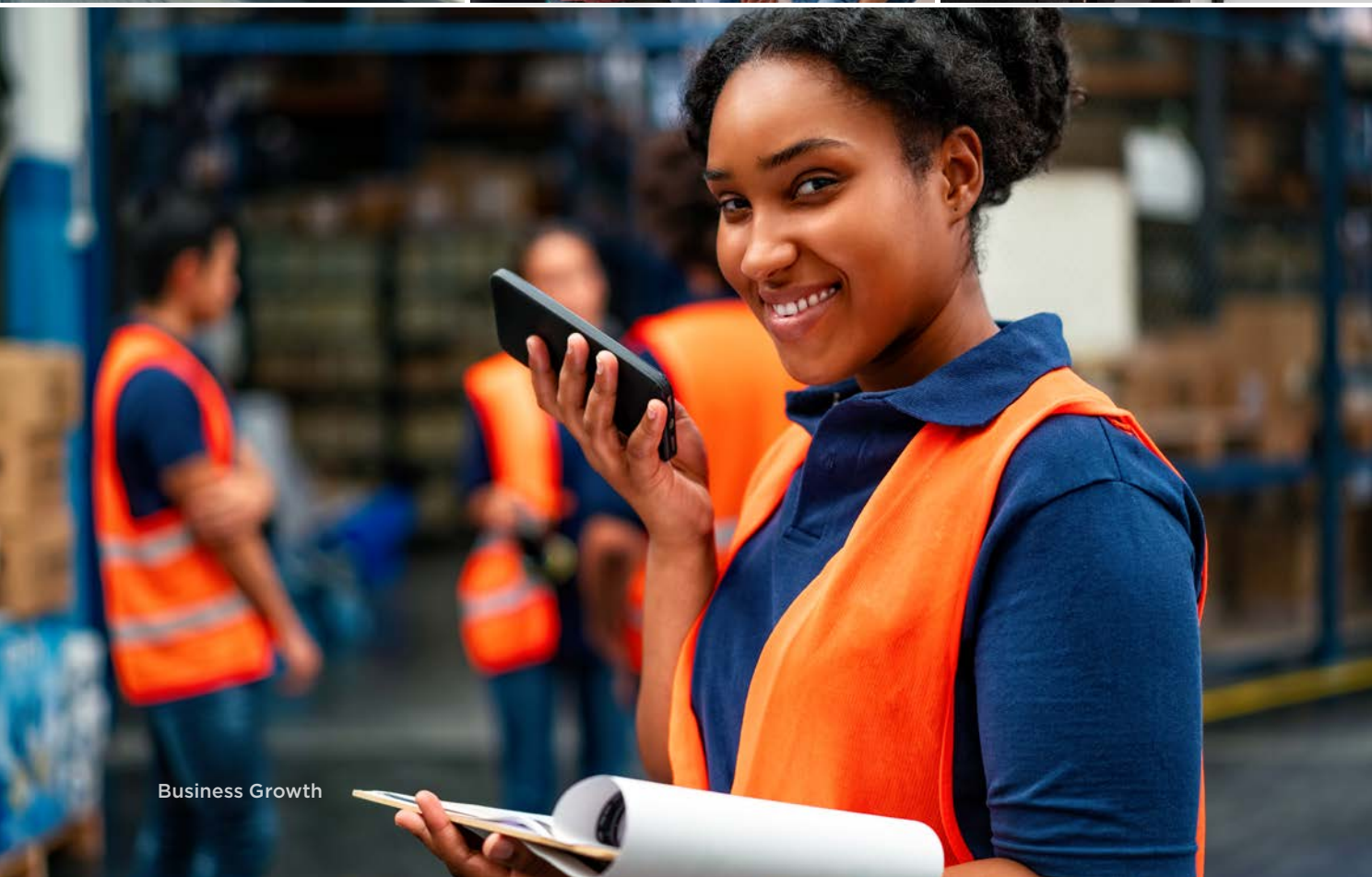
Transportation Hub



Authentic Living



Well-skilled Talent



Business Growth