



Community Profile

Sussex County, Virginia

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports, and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC (#3 in 2022) and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are, yours will too.

- AAA Bond Rating - Virginia has maintained an AAA rating since 1938, longer than any other state.
- Right to work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate Income tax rate has not increased since 1972.
- Headquarters to 34 Fortune 1000 firms.
- Headquarters to over 100 firms with annual revenue over \$1 billion.
- More than 17,300 high-tech establishments operate in Virginia.
- More than 800 internationally-owned businesses from 45 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



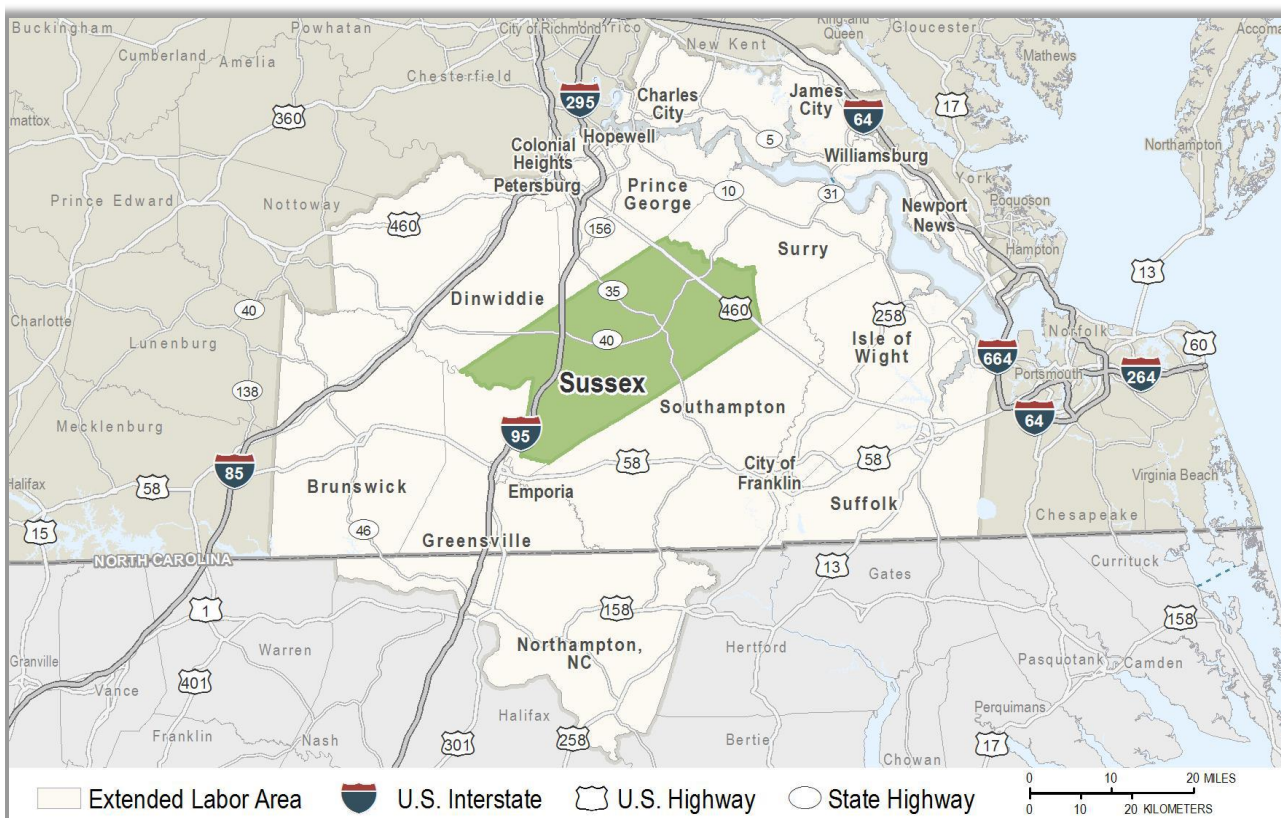
Location

Sussex County is located in south-central Virginia. This 496 square mile community is bisected by Interstate 95 and is strategically positioned between the Richmond-Petersburg and Virginia Beach-Norfolk-Newport News metropolitan areas.

Sussex County is located in the south central region of Virginia. The county is 45 miles southeast of the capital city Richmond.

Sussex County is 45 miles south of Richmond and 150 miles south of Washington D.C., and about 70 miles west of Norfolk, home to the world's largest Naval base.

Sussex County is part of the Richmond Metropolitan Statistical Area (MSA). The Port of Hampton Roads is 50 miles east.



Labor Market

Population				
	Sussex County	Virginia's Gateway Region	State of Virginia	USA
Prime Working Age Population 25-54	42.9%	39.8%	40.1%	39.3%
Total Population	11,202	155,213	8,509,358	326,569,308
Under 18 years	15.4%	21.5%	22.0%	22.4%
18 to 24 years	10.6%	8.5%	9.5%	9.3%
25 to 34 years	15.7%	14.5%	13.9%	13.9%
35 to 44 years	13.3%	12.3%	13.0%	12.7%
45 to 54 years	13.8%	12.9%	13.2%	12.7%
55 to 64 years	13.4%	13.6%	13.0%	12.9%
65 to 74 years	10.4%	9.7%	9.2%	9.4%
75 years and over	7.4%	7.0%	6.3%	6.7%
Median Age (2021)	41.0 years	39.2 years	38.4 years	38.2 years

Educational Attainment				
	Sussex County	Virginia's Gateway Region	State of Virginia	USA
High School Diploma	84.0%	88.5%	91.7%	89.5%
Bachelor's Degree	14.3%	20.2%	41.4%	34.3%

Civilian Labor Force (2021)				
	Sussex County	Virginia's Gateway Region	State of Virginia	USA
Population	4,750	72,506	4,382,484	164,759,496
Participation Rate	49.4%	59.3%	65.2%	63.2%

All demographic data from US Census ACS 5 year average as of 2021, provided by JobsEQ

Community Profile - Sussex County



Labor Market

Unemployment (as of December, 2022)**	
Unemployment Rate	
Sussex County	4.5%
Virginia's Gateway Region	4.1%
Statewide	3.1%
Unemployed	
Sussex County	161
Virginia's Gateway Region	2,688

Commute Time (2016-2021)***		
	Count	%
Worked from home	108	N/A
Under 15 minutes	854	19.8%
15-24 minutes	651	15.1%
25-34 minutes	867	20.1%
35-44 minutes	358	8.3%
45-59 minutes	1,005	23.3%
Over 60 minutes	586	13.6%
Mean Travel Time to Work (minutes)		35

* From US Census ACS 5 year average 2021, provided by JobsEQ

**From JobsEQ as of December 31, 2022

***From US Census table S0801 of the ACS 5 year average as of 2021

Community Profile - Sussex County



Labor Market

Additional Labor Resources	
18-19 year olds not enrolled in higher education*	110
Two-Year College Graduates (2021) - VGR Region **	4,941
Other College and University Graduates - VGR Region (2021)**	18,407

Educational Attainment	
On-Time Graduation Rate (Class of 2022)***	85.6%
Percentage of Sussex County population age 25+ who are high school graduates (2016-2021)****	79.8%
Percentage of Sussex County population age 25+ who have earned a Bachelor's Degree (2016-2021)****	10.1%

*From US Census ACS 5 year average 2021 Table S1401

**Higher education data as of Fall, 2022, from IPEDs (the Integrated Postsecondary Education Data System, nces.ed.gov)

***Data taken from Virginia Department of Education website statistics and school quality profiles.

****Data taken from ACS Table DP02 - Selected Social Characteristics 2021 5 year average

Labor Market

Employment by Sector (3rd Qtr. 2022)		
	Employment	%
Public Administration	721	21.5%
Health Care and Social Assistance	369	11.0%
Retail Trade	357	10.6%
Educational Services	304	9.1%
Accommodation and Food Services	258	7.7%
Administrative and Support and Waste Management and Remediation Services	227	6.8%
Construction	205	6.1%
Agriculture, Forestry, Fishing and Hunting	155	4.6%
Wholesale Trade	143	4.3%
Other Services (except Public Administration)	107	3.2%
Transportation and Warehousing	104	3.1%
Utilities	88	2.6%
Professional, Scientific, and Technical Services	82	2.4%
Manufacturing	55	1.6%
Finance and Insurance	45	1.3%
Mining, Quarrying, and Oil and Gas Extraction	43	1.3%
Management of Companies and Enterprises	42	1.3%
Real Estate and Rental and Leasing	21	0.6%
Arts, Entertainment, and Recreation	13	0.4%
Information	12	0.4%
Unclassified	8	0.2%
Total - All Industries	3,359	100%

N.D. - Not Disclosed

Industry data drawn from the Quarterly Census of Employment and Wages as of 9/30/22, based on a four quarter moving average, provided by JobsEQ.

Labor Market

Major Private Employers			
<i>Employer Name</i>	<i>Industry Code</i>	<i>Industry</i>	<i>Estimated Employees</i>
Virginia Diner	722	Food Services and Drinking Places	100 to 249 employees
Davis Travel Center	722	Food Services and Drinking Places	100 to 249 employees
Carrolls Foods	112	Animal Production and Aquaculture	100 to 249 employees
Schultz Lawnscares Inc	561	Administrative and Support Services	100 to 249 employees
Ryan Incorporated Central	237	Heavy and Civil Engineering Construction	50 to 99 employees
Waverly Operating LLC	623	Nursing and Residential Care Facilities	50 to 99 employees
Personal Touch Home Care	624	Social Assistance	50 to 99 employees
Prince George Electric Co-op	221	Utilities	50 to 99 employees
Atlantic Waste Disposal	562	Waste Management and Remediation Services	50 to 99 employees
Horizon Health Services	621	Ambulatory Health Care Services	50 to 99 employees
Wakefield IGA	445	Food and Beverage Stores	20 to 49 employees
Family Dollar Store	455	General Merchandise Retailers	20 to 49 employees
Kishna Stony Creek Llc	721	Accommodation	20 to 49 employees
Blw-Solutions, LLC	561	Administrative and Support Services	20 to 49 employees
JAKAFI Behavioral Care Center	624	Social Assistance	20 to 49 employees
McDonald's	722	Food Services and Drinking Places	20 to 49 employees
Tidewater Academy	611	Educational Services	20 to 49 employees
7-Eleven	457	Gasoline Stations and Fuel Dealers	20 to 49 employees
Emanuel Tire of Virginia Inc	423	Merchant Wholesalers, Durable Goods	20 to 49 employees
Cowling Brothers	444	Building Material and Garden Equipment and Supplies Dealers	20 to 49 employees
Titan Mid Atlantic Aggregates	212	Mining (except Oil and Gas)	20 to 49 employees
Sussex Service Authority	221	Utilities	20 to 49 employees
Hoover, Inc.	444	Building Material and Garden Equipment and Supplies Dealers	20 to 49 employees
Iluka Resources	212	Mining (except Oil and Gas)	20 to 49 employees
Pinecrest Timber Company	113	Forestry and Logging	20 to 49 employees
Postal Service	491	Postal Service	20 to 49 employees

Major employer data drawn from the largest_employers dataset on virginiaworks.com

Community Profile - Sussex County



Labor Market

Union Activity	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Union activity data from [nlrb.gov](https://www.nlrb.gov)

Labor Market

Estimated Earnings	Sussex County		Virginia		USA	
Occupation	Mean Annual Salary	Mean Hourly Wage	Mean Annual Salary	Mean Hourly Wage	Mean Annual Salary	Mean Hourly Wage
Laborers and Freight, Stock, and Material Movers, Hand	\$30,000	\$14.41	\$34,900	\$16.76	\$35,600	\$17.14
Industrial Truck and Tractor Operators	\$38,900	\$18.69	\$43,300	\$20.81	\$42,100	\$20.25
Heavy and Tractor-Trailer Truck Drivers	\$45,300	\$21.80	\$48,900	\$23.51	\$52,300	\$25.17
Welders, Cutters, Solderers, and Brazers	\$48,000	\$23.09	\$56,000	\$26.91	\$49,800	\$23.92
Team Assemblers	\$31,600	\$15.20	\$35,300	\$16.97	\$38,600	\$18.56
First-Line Supervisors of Production and Operating Workers	\$63,200	\$30.39	\$69,800	\$33.58	\$67,500	\$32.47
Maintenance and Repair Workers, General	\$37,800	\$18.17	\$44,300	\$21.31	\$45,000	\$21.64
Industrial Machinery Mechanics	\$60,800	\$29.24	\$58,200	\$27.98	\$60,800	\$29.22
Office Clerks, General	\$35,400	\$17.03	\$39,400	\$18.97	\$39,400	\$18.94
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$36,800	\$17.67	\$42,600	\$20.48	\$42,500	\$20.45
Receptionists and Information Clerks	\$29,200	\$14.01	\$32,900	\$15.82	\$33,800	\$16.24
Customer Service Representatives	\$35,400	\$17.01	\$37,700	\$18.11	\$39,400	\$18.94
Bookkeeping, Accounting, and Auditing Clerks	\$39,500	\$18.97	\$46,700	\$22.47	\$46,900	\$22.53
First-Line Supervisors of Office and Administrative Support Workers	\$58,500	\$28.11	\$63,000	\$30.30	\$63,800	\$30.66
Mechanical Engineers	\$80,600	\$38.77	\$98,700	\$47.47	\$96,400	\$46.34
Software Developers	\$102,000	\$49.03	\$127,700	\$61.38	\$121,200	\$58.28
Computer Systems Analysts	\$94,700	\$45.54	\$104,900	\$50.44	\$100,600	\$48.35
Accountants and Auditors	\$73,200	\$35.18	\$85,300	\$40.99	\$79,300	\$38.13
Management Analysts	\$76,600	\$36.82	\$101,700	\$48.90	\$94,300	\$45.32
Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$70,400	\$33.83	\$77,600	\$37.30	\$69,300	\$33.32

Occupational data drawn from the Occupational Employment and Wage Statistics survey as of 12/31/22, provided by JobsEQ.

Per Capita Personal Income (2021)

\$24,391

Median Family Income (2016-2021)

\$51,701

Per capita and median family income from the US Census American Community Survey 2016-2020, provided by JobsEQ

Education

Public School Enrollment (Fall 2022)		
Level	Number	Enrollment
Elementary	1	443
Middle	1	236
High School	1	319

Student Teacher Ratio	
Elementary	11.6 : 1
Secondary	7.7 : 1

Per Pupil Expenditure (21/22 School year)
\$18,020

On-Time Graduation Rate (Class of 2022)
86%

Advanced Programs (2021-2022)	
Number of Students Taking an Advanced Placement Test	0
Number of Students Enrolled in an Advanced Placement Course	0
Number of Students Dually Enrolled	11
Number of Students Enrolled in Governor's School	10

Data from Virginia Department of Education website statistics and school quality profiles.

Education

Regional Higher Education Facilities	
<i>Facility</i>	<i>Enrollment</i>
Virginia Commonwealth University	29,070
Old Dominion University	24,286
ECPI University	14,353
Brightpoint Community College	9,440
J Sargeant Reynolds Community College	7,759
Strayer University-Virginia	4,797
University of Richmond	4,056
Virginia State University	4,020
Southside Virginia Community College	3,123
Virginia Union University	1,516
Fortis College-Richmond	507
Bon Secours Memorial College of Nursing	456
South University-Richmond	412
Union Presbyterian Seminary	169
Centura College-Richmond Main	160
Chester Career College	159
Southside College of Health Sciences	115
Bon Secours St Mary's Hospital School of Medical Imaging	29

Higher education data as of Fall, 2022, from IPEDs (the Integrated Postsecondary Education Data System, [nces.ed.gov](https://nces.ed.gov/ipeds/))

Transportation

Interstates	
<i>Name</i>	<i>Distance</i>
I-95	0.0 miles (0.0 km)
I-85	7.6 miles (12.2 km)
I-295	8.4 miles (13.5 km)
I-64	22.4 miles (36.0 km)
I-664	29.3 miles (47.1 km)
I-264	32.6 miles (52.4 km)
I-195	35.6 miles (57.3 km)
I-564	35.7 miles (57.5 km)

Highways		
Highway 139	Highway 301	Highway 31
Highway 35	Highway 40	Highway 460

Commercial Air Service		
<i>Richmond International Airport, Sandston - 24.2 miles (38.9 km)</i>		
Allegiant	American Airlines	Breeze
Delta	JetBlue	Southwest
Spirit	SunCountry	United

Note: within a 75 mile drive of the center of Sussex County

Transportation

General Aviation Services

<i>Name</i>	
Wakefield Municipal Airport, Wakefield	Runway Length: 4,337 ft (1,322 m)
Richmond International Airport	Located in Sandston, 23 miles away

Freight Rail Service

CSX Transportation
Norfolk Southern Railway Company

Seaports

<i>Name</i>	<i>Distance</i>
Port of Richmond	47.0 miles (75.6 km)
Port of Virginia (Virginia International Gateway)	68.0 miles (109.4 km)
Port of Virginia (Norfolk International Terminals)	80.0 miles (128.7 km)
Port of Virginia (Portsmouth Marine Terminal)	81.0 miles (130.4 km)
Port of Virginia (Newport News Marine Terminals)	84.0 miles (135.2 km)

Note: Driving distance from the center of Sussex County to the Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

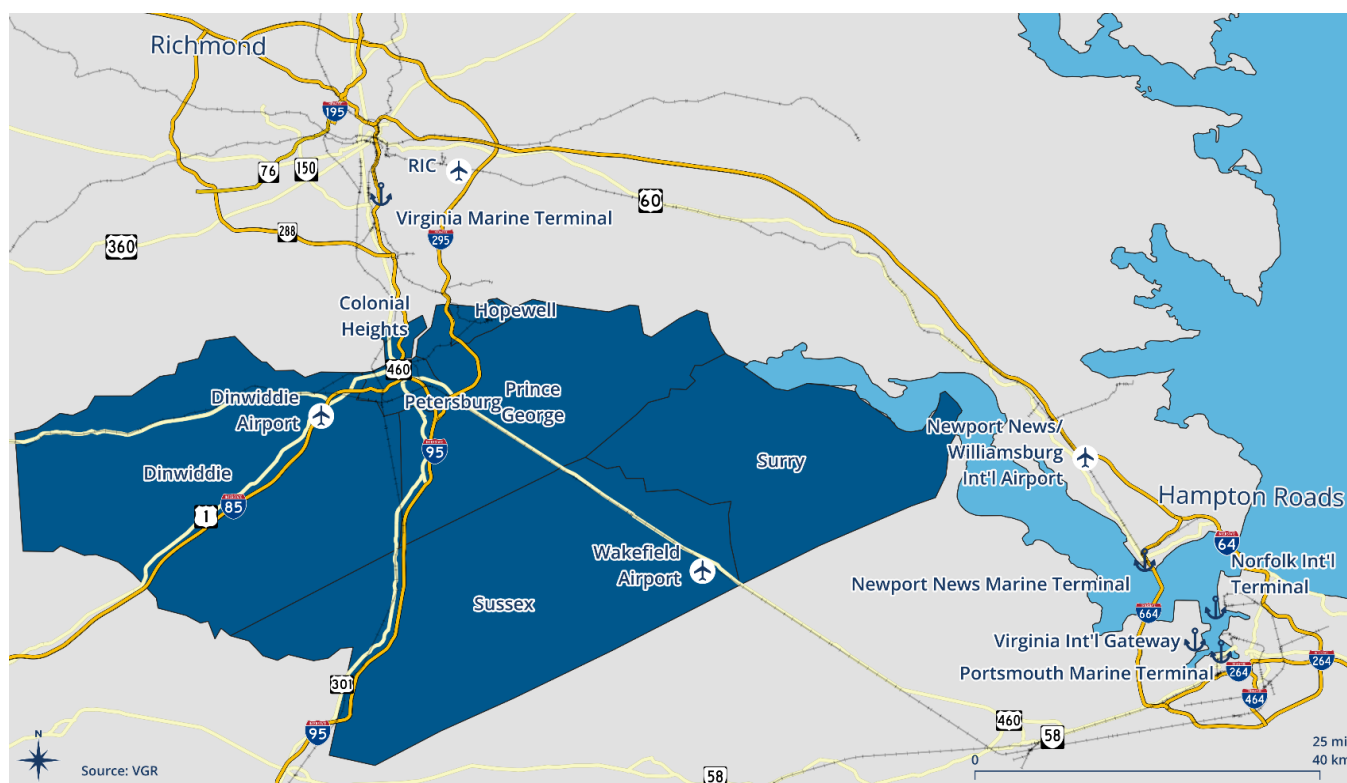
<i>Name</i>	<i>Distance</i>
Richmond-Petersburg	51.6 miles (83.1 km)
Newport News	76.8 miles (123.6 km)
Norfolk	78.1 miles (125.7 km)
Port of Washington-Dulles	167.1 miles (268.9 km)

Note: Driving distance from the center of Sussex County to the Port of Washington - Dulles and any other port of entry within 100 miles.

Community Profile - Sussex County

Transportation

Transportation Infrastructure in Virginia's Gateway Region



Community Profile - Sussex County



Utilities

Electric
Dominion Virginia Power
Prince George Electric Cooperative
Southside Electric Cooperative
Mecklenburg Electric Cooperative
Natural Gas
Columbia Gas of Virginia
Telecommunications
Verizon
Water
Greensville County Water and Sewer Authority
Town of Stony Creek
Sussex Service Authority
Waste Water Treatment
Town of Stony Creek
Town of Wakefield
Sussex Service Authority
Solid Waste Disposal
Atlantic Waste Disposal Landfill

Financial Institutions



<i>Financial Institutions</i>	<i>Local Deposits*</i>	<i>Total Holdings**</i>
Primis Bank	\$63,432	\$3,350,795
The Bank of Southside Virginia	\$68,387	\$686,026
Truist Bank	\$45,555	\$534,185,000

*As of 6/30/22 per FDIC website, in thousands of dollars

** As of 9/30/22 per FDIC website, in thousands of dollars

Community Profile - Sussex County

Government and Taxes



Government

Sussex County has a County Administrator and a six-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Sussex is the county seat. Wakefield, Waverly, Jarratt, and Stony Creek are the incorporated towns within the county.

The Miles B. Carpenter Museum in Waverly is the oldest peanut museum in the United States.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the state level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes. They also may pay either a merchant's capital or a license tax.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchant's capital or license tax.

Sussex County Tax Rates	
Category	Rate per \$100 assessed value
Real Estate	\$0.48
Personal Property	\$4.85
Merchants Capital	\$1.00
Machinery & Tools	\$2.43
Mobile Home	\$0.48

Sussex County residents utilize medical services available at several area hospitals. Southside Regional Medical Center, a 307-bed acute care facility located in Petersburg offers extensive medical services that include 24-hour emergency care, intensive and coronary care, diagnostic services, and a school of nursing. In Suffolk, the 199-bed Sentara Obici Hospital provides a full range of services that include emergency care, diagnostic services, surgery, and outpatient care. Bon Secours - Southern Virginia Medical Center in Emporia has 80 beds and offers emergency care and numerous outpatient services.*

This central location enables residents to easily access the numerous recreational, historic, cultural, and entertainment attractions throughout Virginia.

Waverly Health Care Center provides intermediate and long-term care for 120 patients. Stony Creek Community Health Center provides health care with two physicians and a total staff of 8. The Sussex County Health Department also offers a range of public health services. Two rescue squads serve the county, and there are 14 physicians who maintain practices in Sussex County.

Sussex County is a member of the Blackwater Regional Library System. This library system circulates 132,815 print volumes and 619,819 e-books and provides a bookmobile service in the county. A branch of the library is located in the town of Waverly, and the Troxler Memorial Library is located in the town of Wakefield. The library systems at area colleges and universities are also available to the public. These systems include libraries at the College of William and Mary with 1,193,559 print volumes and 2,558,859 e-books; Virginia State University with 211,427 print volumes and 785,828 e-books; and Brightpoint Community College with 38,369 print volumes and 467,314 e-books.***

* Data from ahd.com, American Hospital Directory

** Counts of doctors and dentists drawn from Occupational Employment and Wage Statistics survey as of 9/30/22, provided by JobsEQ.

*** Public library data from the Institute of Museum and Library Services (imls.gov) and academic library data from IPEDs (the Integrated Postsecondary Education Data System, nces.ed.gov)



Virginia Diner Production, Sussex County Virginia

(continued)

Twenty-nine churches representing the predominant Protestant denominations and the Roman Catholic faith are located in Sussex County. Jewish synagogues can be found in Suffolk and Petersburg.*

State, regional, and local parks offer fishing, hunting, hiking, biking, ball fields, playgrounds, and water sports.

The immediate retail and service needs of county residents are met at over 180 businesses located throughout the county. These establishments represent a broad retail mix that includes grocery, hardware, specialty, and professional service businesses. The downtown areas of Waverly and Wakefield serve as commercial centers for the county. A wide assortment of antique, clothing, gift, and restaurant establishments can be found in these active central business districts. The county's close proximity to Williamsburg and the Norfolk and Richmond metropolitan areas enables residents to benefit from the numerous regional malls and shopping centers that are available in those areas.

* Religious statistics taken from thearda.com, the Association of Religious Data Archives.

The many fields, swamps, and woodlands of the area offer numerous recreational opportunities for county residents. Rivers and ponds have been stocked with largemouth bass, crappie, and bream. Boating and swimming are also enjoyed on the waterways of the county. Deer hunting is a popular activity. Several hunt clubs have been established in the community to support this endeavor. The Southeast 4-H Educational Center on Airfield Lake has an indoor recreational complex and offers swimming, boating, and horseback riding facilities. Other public recreational facilities include four tennis courts and 19 athletic fields.

The many fields, lakes, rivers, and woodlands of the area offer many outdoor opportunities for residents.

Cultural attractions in the county include the Miles C. Carpenter Folk Art Museum located in Waverly and the Wakefield Foundation Center for the Arts. The Arts Center offers a wide array of activities and attractions including art displays and courses, dance classes, and concerts. The Arts Center also opens their facilities to civic group functions.

Sussex County is centrally located between Williamsburg, the Richmond metropolitan area, and the Virginia Beach-Norfolk-Newport News metropolitan area. This central location enables county residents to easily access the numerous recreational, historical, cultural, educational, and entertainment attractions these diverse areas have to offer. Area attractions include the historical sites and museums in Colonial Williamsburg; Busch Gardens - a theme park near Williamsburg; the Chrysler Museum in Norfolk; Seashore State Park in Virginia Beach; and numerous championship golf courses located throughout the region.



The Claremont Candle Co., Sussex County, Virginia